


Scottish Institutional Investors Training Day
Alternative Opportunities – Redefining Diversification
19 March 2014, 9.30 – 15.00

**COSLA Conference Centre, Verity House, 19 Haymarket Yards,
 Edinburgh EH12 5BH**



Time	Topic
9.30-9.40	Registration
9.40-10.00	HYMANS  ROBERTSON - Introduction
10.00-11.00	CBRE Clarion Securities – Listed Real Estate – liquidity, diversity, quality <ul style="list-style-type: none"> ■ Outperforming, property like returns ■ Liquid Exposure to an illiquid Asset Class ■ Spreading of Risk ■ Markets Characteristics
11.00-12.00	Newton Investment Management – Emerging Markets Versus Developed Markets <ul style="list-style-type: none"> ■ Providing Diversification ■ Global Realignment – Net Effects – Healthy Demand ■ Active Management ■ Careful Stock Selection
12.00-12.15	Coffee Break
12.15-13.15	Multi - Manager Presentation – Speaker to be Announced
13.15-14.00	Lunch
14.00-15.00	UBS Global Asset Management – Infrastructure Debt and Real Estate Debt <ul style="list-style-type: none"> ■ Introduction to illiquid credit ■ Desirable asset characteristics ■ Return, yield and growth opportunities ■ Summary of access routes and advantages
15.00	Closing remarks

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