

## Interdisciplinary Learning Continues to Develop Across our Authority

Yvonne McBlain is working with colleagues to support the development of interdisciplinary learning across the sectors in our authority. This work is defined in our Service Plan 2014-17 as:

- Task 1.1.15 Update authority guidance and professional learning provision to continue to develop staff understanding of interdisciplinary learning

Yvonne supports practitioners and establishments with their development of interdisciplinary learning by:

- *Providing a menu of twilight and breakfast sessions advertised within CPD Manager*
- *Working closely with schools who have this as an improvement priority. This can be by supporting school working parties, planning with practitioners or team teaching where required.*
- *Providing telephone and email support on demand*
- *Developing and maintaining an Interdisciplinary Learning Glow group <http://glo.li/103OdF4> as a "One Stop Shop" for IDL advice*
- *Developing and maintaining her interdisciplinary learning blog **IDL Central** <http://glo.li/1ftOaIZ> as a source of information and examples of IDL practice and ideas*
- *Using her Twitter account as a way to communicate interesting IDL teaching, learning, and resources – and leading people to the blog where they can get more information*
- *Taking every opportunity to highlight where interdisciplinary learning can help us multi-dividend and streamline the curriculum as per original Curriculum for Excellence ideals*
- *Working with practitioners to form focus groups for IDL across the sectors*



Yvonne would be delighted to capture information about interdisciplinary practice to add to the blog – get in touch via [yvonne.mcblain@falkirk.gov.uk](mailto:yvonne.mcblain@falkirk.gov.uk). She would also be glad to have suggestions for anything further she could provide.

## Early Years Supporting Partnership Nurseries

The early years staff have been supporting our partnership nurseries in working toward/achieving 'Health Promoting Schools' accreditation.

We have delivered several training evenings to staff and information evenings to parents on the wellbeing indicators, the importance of self-evaluation and partnership working.

We have produced a hand-out to support parents' understanding of the wellbeing indicators and the importance of health and wellbeing in the children's lives.

Staff, children and parents are becoming much more familiar with the wellbeing indicators and participate in discussions about what they mean for the children both at nursery and at home. As a result of the 'Making the Links' training evening staff in the 3-5 rooms have been using the poster to support them in their planning for health and wellbeing and staff throughout the nursery are using it to inform practice.

We are seeing better involvement in all aspects of nursery life from parents in the nurseries that have had the information evening and feedback has been very positive (We will continue to build on this).

Our nurseries are also involving partners more than ever before with visits to Tesco for their 'Farm to Fork' sessions, harvest boxes, litter picking days, 'Sorocho's Cheesecake & Coffee Shop' for cheesecake making sessions, shoe box appeal and carol singing/ concerts in local residential homes.

We have also produced questionnaires for staff to gain feedback from external agencies on aspects of the nursery that support/hinder how they support the children.



## Communication for All

How inclusive is your communication? We can all make an effort to write our communications in plain English - there are some hints and tips below for starters.

### 1) Spelling and Grammar are Important

Plain English does not mean bad English; grammar and spelling will always be important in our use of language to avoid misunderstanding. Make your writing as clear and concise as possible. Use correct punctuation – use dashes, question marks and exclamation marks – not just commas and full stops!

### 2) Break Up Your Text Into Meaningful Sections

Page after page of solid text can be difficult to read. Layout and design are important in getting your message across. Use short paragraphs, headings, bulleted lists and diagrams if that will help get your message across. Use an easy-to-read font (non-serif – that is a font without decorative ‘tails’ on the letters) and an easy-to-read layout. Break up the text so that there is ‘white space’.

### 3) Use Lists

If you have lots of points to make – use a bulleted list. Lists are easy to read and help understanding.

### 4) Use Plain Words

Use words that are easily understood. Only use long words when you cannot avoid it, for example, when you need something more precise. Avoid jargon, abbreviations and acronyms unless you’re sure your reader will understand. Write to be understood not to impress. Use ‘word swaps’ -

- ‘help’ instead of ‘assist’,

- ‘begin’ instead of ‘commence’,

- ‘use’ instead of ‘utilise’ etc.

### 5) Short and Sweet

Keep sentences short. Aim for sentences of 15 to 20 words.

### 6) Personalise Your Text

Use ‘you’, ‘we’ and ‘I’ to give your writing a more personal tone. Try to sound positive and helpful.

### 7) Check Your Text

If you have to read a sentence more than once to understand it, you haven’t used plain English! Plain English should be easy to read and easier to write.

### 8) Get Someone Else to Check Your Text

Ask someone else to read it for you. They will tell you honestly if it is too complicated or if they don’t understand what you mean. Read it out loud to yourself to test that your meaning is clear. Write the way you talk.

### 9) Precise and Concise

Don’t be afraid to issue precise instructions.

Make sure your main point is not lost in the middle of the paragraph. If you want your reader to **do** anything, start the paragraph with that request.

Use active, not passive, verbs and keep to the point – ‘you **wrote** the letter in December’ rather than ‘the letter **was written** by you in December’.

### 10) Consider Contractions

Contractions such as ‘you’ll’, ‘can’t’, ‘don’t’ can be friendly and easy to understand. They can help you write the way you talk. However, for more formal documents such as policies and legal guidance, you may not want to use contractions.

## “Now hear me: it’s my right to speak”

A new national campaign has been launched - **Now Hear Me** - to promote awareness in professionals who may come into contact with people who need additional support to communicate. Taking the time to listen, is the single most important thing we can do to help.

Not everyone has the ability to speak but being able to have your say is a basic human right. A new campaign has been launched to encourage all of us to find out what we can do to support those who use ‘alternative and augmentative communication’ (AAC).

AAC can include various methods that can support or get around problems that an individual might have with speaking or understanding information. These range from simple systems such as pictures, gestures and pointing to more complex techniques involving powerful technology and synthetic voices.

It is estimated that there are 26,500 people in Scotland who require AAC, and there are many reasons for this. Communication may be impaired due to lifelong conditions such as cerebral palsy and autism or it may be as a result of an acquired condition such as dementia, motor neurone disease, stroke and head injury.

Find out more at [www.nowhearme.co.uk](http://www.nowhearme.co.uk)



## **Primary Probationer Teacher CPD**

An exciting new initiative to the Primary Probationer Teacher CPD programme is currently being finalised. Nicola Soroka, Probationer Supporter, has been working with colleagues, Yvonne McBlain (Curriculum Support Officer), Gill Genoe (HT Bo'ness Public P.S.), Stacey Collier-West (DHT St. Margaret's P.S.) and Kimberley Davidson (Class Teacher Bo'ness Public P.S.), to develop a Practitioner Enquiry programme for Primary Probationer Teachers.

The aim of this professional enquiry, which Probationer Teachers will undertake from January to June, is to develop a disposition of inquiring professionals from the onset of their teaching career by developing their enquiry skills. On self-reflection, using the Standards for Full Registration, Probationer Teachers will identify a key question to explore that is relevant to their classroom practice.

Through engagement with professional reading and research Probationer Teachers will implement changes as result and evaluate the impact of these changes on teaching and learning. The Probationer Teachers will share their process of Practitioner Enquiry through an Academic Poster.

## **Learning Resource Service (LRS)**

The service was relocated to Camelon Education Centre in January 2014 and, despite the disruption to the service, we have seen an increase in numbers of teachers visiting and borrowing resources.

To promote the service we have:

- created a blog <http://blogs.glowscotland.org.uk/fa/LearningResourceService/>
- a twitter account @Falkirk\_LRS
- made a video which you can view on You Tube <http://www.youtube.com/watch?v=DICYBRUGIDw&feature=youtu.be>

### **Zero Intolerance of Illiteracy**

The following examples give an indication of the ways that the Learning Resource Service supports literacy:

#### **The Scottish Children's Book Awards (Scottish Book Trust)**

LRS is adding local value for nurseries and primary schools, by providing copies of the shortlisted picture books and class sets of the shortlisted novels to a selection of participating nurseries and primary schools. As part of this initiative LRS has planned a 'Celebration of Reading' event in February where children will showcase their literacy work and meet the shortlisted illustrators and authors. The literacy work will also be displayed in the Howgate shopping centre.

#### **The RED Book Award**

This award is for secondary schools and the young people are currently reading the shortlisted books in preparation for voting for their favourite book in December and will attend the ceremony in January. At the ceremony, young people will meet the shortlisted authors, they will provide a creative

interpretation of each of the shortlisted books, there will be pupil journalists working with the Press Office to cover the event and pupils recording the event for SMFM (St Mungo's radio).

### **Creating a Reading Culture**

LRS are committed to supporting reading for enjoyment and we are doing this in a number of ways, including visiting primary schools to deliver 'Learning to Love Books' sessions, delivering a series of twilight CPD sessions throughout this year, organising visits to LRS by children to select books for their class and facilitating author visits to schools.

### **National initiatives**

LRS manages the distribution of the Bookbug packs for all babies, toddlers, nursery children and P1 pupils in Falkirk Council.

LRS supports the Scottish Government funded initiative, to provide a book a month for every looked after under 5 child, by visiting the homes of the looked after at home children to gift the books and tell stories.

LRS supports a range of national literacy initiatives, for example World Book Day, National Poetry Day (NPD) and Book Week Scotland by visiting nurseries and schools to deliver reader development activities, storytelling sessions and providing the NPD postcards. As part of this year's Book Week Scotland celebrations, we will be visiting nurseries and schools delivering storytelling sessions, leading a storytelling session in Cineworld in advance of the screening of Paddington, actively promoting the theme of 'Love your Library' and encouraging all nurseries and schools to make a reading pledge.





# What is CLD?

## Who are we?

The Community Learning & Development Service works both with individuals and groups at all stages of their lives. This can vary from supporting Parent and Toddler groups to helping to develop Older People's Services, or from holding a one to one Guidance Session to helping to deliver Play Schemes for over a hundred children.

We work in a person-centred way, helping learners to recognise and develop their skills and confidence from wherever they are at that point in life, geographically, developmentally and emotionally. People's needs change throughout their lives and we help them deal with the changes by offering provision which will be interesting and relevant and which builds on people's existing skills, knowledge and experiences.

The CLD Service works alongside others to help make a difference, supporting people to take control and to transform both their own lives and that of their local community.

If you'd like to find out more about what the Community Learning and Development Service can offer people living and working in your community, check out the 'what's on where' at [www.falkirk.gov.uk](http://www.falkirk.gov.uk)

Some of the social and learning opportunities that you can get involved in through CLD include employability support, computing classes, ICT support, literacy classes, youth clubs, parents & toddler groups, personal development and much, much more....please get in touch with your local centre to find out what's on offer.

Check out the Community Website: [www.localcommunityaction.net](http://www.localcommunityaction.net), pick up the new edition of the CLearning Newsletter "What's on Where" from your local centre or follow us on Twitter!



Camelion Community Centre  
[www.camelioncommunityproject.org](http://www.camelioncommunityproject.org)  
01324 501654



Park Street Education Centre  
01324 503670



Dawson Centre  
01324 501470



Excellence in Childcare Centre  
(The Sub)  
01324 501462



@FalkirkWestCLD



Falkirk Council  
Education Services



Tamfourhill Community Hall  
[www.thillcentre@live.co.uk](http://www.thillcentre@live.co.uk)  
07842 055 814

## Calendar of Events December 2014

Falkirk Council - Pre-agenda - Municipal Buildings - 9am	01 Dec
Falkirk EYC Away Team - 1.30pm	01 Dec
Falkirk EYC Leadership Group - 3pm	01 Dec
Secondary Heads - Business Meeting - Sealock House - 9am	02 Dec
EYPIP	02 Dec
EESMT - Sealock House - 9am	03 Dec
International Day of Persons with Disabilities ( <a href="http://www.un.org/disabilities">www.un.org/disabilities</a> )	03 Dec
ESBF Meeting	04 Dec
FV Regional GIRFEC Group - 2pm	04 Dec
International Volunteer Day	05 Dec
Accelerated Incremental Progression - Sealock House - 4pm	10 Dec
Human Rights Day	10 Dec
ESMT - Sealock House - 9am	11 Dec
St Mungo's cluster meeting - St Andrews PS	11 Dec
Audit Committee - Municipal Buildings - 9am	15 Dec
Hanukkah (Jewish)	16 Dec
Falkirk Council Committee Meeting - 9.30am	17 Dec
ESMT - Sealock House - 9am	18 Dec
Winter Term Ends	19 Dec
Christmas Day	25 Dec
Boxing Day	26 Dec

### Errata

On the front page of the Oct edition – it should read Evelyn Williamson from Carronshore PS in relation to the cross country running event. Apologies for this error.

## California PS - Remembrance Poems by P7

### Remembrance

I am made from the souls and minds of soldiers,  
I wear poppies and symbolise the end of war,  
I am never forgotten and make miserable days,  
I am the bullets shot by a soldier,  
I am remembrance.

I am the darkest yet lightest of days,  
I make people remember the fallen,  
I help poppies sweetly grow,  
I am remembrance.

I am the fields battled on,  
I am the war stories,  
I am the bad and good,  
I am remembrance.

I am the tears shed by wives,  
I am the hatred of enemies,  
I am the happiness of children,  
I am remembrance.

I am the rats from the fields,  
I am the beetles underground,  
I am the war horses,  
I am remembrance.



I am the guns,  
I am the bombs,  
I am the war itself,  
I am remembrance.

*By Aaron Douglas P7*

### Remembrance

I am a spirit in the wind,  
I am a rebirther,  
I am reminding you of your family, relatives, pets,  
I am remembrance.

I am a poppy in the wind,  
I am a soldier in Flanders Field,  
I am you,  
I am remembrance.

I am a horse,  
I am a person,  
I am your wife,  
I am remembrance.

I am in your heart,  
I am forgiveness,  
I am love,  
I am remembrance.

I am forever living,  
I am in everyone's hearts,  
I am remembrance.

*By Graham Angus P7*



## FALKIRK COUNCIL

**Subject:** ACCEPTANCE OF QUOTES OVER £10,000  
**Meeting:** INFORMATION BULLETIN  
**Date:** 17<sup>th</sup> December 2014  
**Author:** DIRECTOR OF CORPORATE AND NEIGHBOURHOOD SERVICES

### **1. INTRODUCTION**

- 1.1 Falkirk Council Contract Standing Orders require that competition is used to demonstrate fairness, transparency and deliver Best Value. The use of “Quick Quotes”, the online quotation facility on Public Contracts Scotland website is the recommended approach to secure an appropriate level of competition into the procurement process for contracts below a value of £50,000.
- 1.2 The purpose of this report is to advise Members of the contracts awarded by Chief Officers through “Quick Quotes” during the period 1<sup>st</sup> September 2014 to 31<sup>st</sup> October 2014. Details of the contracts are attached in Appendix 1.

### **2. RECOMMENDATION**

- 2.1 Members are asked to note in accordance with Standing Order 6.2(i), the contracts awarded through Quick Quotes as outlined in Appendix 1.



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**DIRECTOR OF CORPORATE AND NEIGHBOURHOOD SERVICES**

Date: 7<sup>th</sup> November 2014  
Contact Name: William McQuillan, Procurement & Performance Manager Ext: 0810

			Appendix 1
SERVICE	TITLE OF QUICK QUOTE AWARDED	CONTRACT VALUE	NAME & TOWN OF SUCCESSFUL SUPPLIER (S)
Corporate & Neighbourhood Services	Aboricultural Services	15,000.00	Robert Taylor Tree Care, Denny
Education Services	Self Esteem-Self Motivation Programme for S4 school pupils	15,000.00	Mark Brown Programmes, Cumbernauld
Corporate & Neighbourhood Services	Street Cleansing Optimisation Software	21,800.00	Webaspx, Teddington
Corporate & Neighbourhood Services	IT Training	22,000.00	Freestyle Training Limited, Falkirk
Corporate & Neighbourhood Services	Framework for Supply of Turf	30,000.00	Rigby Taylor Ltd, Edinburgh Total Turfing Ltd, West Kilbride Turffit Ltd, Scotlandwell
Corporate & Neighbourhood Services	Framework for Supply of Trees and Shrubs	45,000.00	Craigmarloch Nurseries, Glasgow J. A. Jones and Sons (Churchtown) Ltd, Southport James Coles & Sons (Nurseries) Ltd, Leicester Johnsons of Whixley, York R & B Nursery Ltd, Lasswade Wyevale Nurseries, Herefordshire
Corporate & Neighbourhood Services	Supply and Planting of Bulbs to flower in succession	49,000.00	Lubbe & Sons (Bulbs) Ltd, Spalding



## FALKIRK COUNCIL

**Subject:** ACCEPTANCE OF TENDERS OVER £100,000 AND UNDER £350,000 IN VALUE – FOR THE PROVISION OF WASHROOM SOLUTIONS SXL 01-14

**Meeting:** INFORMATION BULLETIN

**Date:** 17<sup>th</sup> December 2014

**Author:** DIRECTOR OF CORPORATE & NEIGHBOURHOOD SERVICES

### 1. INTRODUCTION

- 1.1 On 7<sup>th</sup> April 2014 Scotland Excel advertised a tender for the Provision of Washroom Solutions as part of a National framework agreement. The framework will be for an initial period of three years from 1<sup>st</sup> October 2014 to 30<sup>th</sup> September 2017 with an option to extend for a further period of twelve months to 30<sup>th</sup> September 2018.

### 2. TENDERS RECEIVED

- 2.1 Five tenders were received by the due date of **Thursday 8<sup>th</sup> May 2014** and opened in accordance with Scotland Excel's Standing Order relating to contracts.
- 2.2 Following evaluation all five tenders to ensure sufficient geographical coverage were selected offering best value. The tenders are detailed at Appendix 1.
- 2.3 In accordance with Standing Order 6.2(ii) relating to contracts, consultation with the Chief Governance Officer to enter into contract with these companies was sought and received.
- 2.4 The funding for the framework is held within the Statutory Maintenance budget heading.
- 2.5 Initially services will continue to be provided by the incumbent provider which is Cannon Hygiene. However annual savings of around £10,000 could be achieved by migrating over to another provider, Healthcare Environmental Services Ltd. Any changes would be incremental and based upon assurances that Healthcare Environmental Services Ltd can meet service standards and levels of performance.



### 3. ACTION TAKEN

- 3.1 In accordance with Standing Order 6.2(ii), I accept the tenders submitted as detailed in Appendix 1 with an estimated total value to Falkirk Council of approximately £120,000 in respect of a Framework Agreement for the Provision of Washroom Solutions.

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#### DIRECTOR OF CORPORATE & NEIGHBOURHOOD SERVICES

Date: 14<sup>th</sup> October 2014

Contact Name: David Houston

Ext: 0819

#### LIST OF BACKGROUND PAPERS

1. \* Tender Documents

- \* Item not for publication on the grounds that it involves the disclosure of exempt information as defined in paragraph 10 of part 1 of Schedule 7A of the Local Government (Scotland) Act 1973.

#### APPENDIX 1

#### FALKIRK COUNCIL

#### FRAMEWORK AGREEMENT FOR THE PROVISION OF WASHROOM SOLUTIONS SXL 01-14

*1<sup>st</sup> October 2014 to 30<sup>th</sup> September 2017 with an option to extend for twelve months to 30<sup>th</sup> September 2018*

Suppliers	Location of Head Office
Co-An UK Ltd	Perthshire
Cannon Hygiene a trading division of OCS Group UK Ltd	Lancashire
Healthcare Environmental Services Ltd	Shotts, Lanarkshire
Personnel Hygiene Services Ltd T/A PHS Washrooms	Mid Glamorgan, Wales
Rentokil Initial Services Limited t/a Initial Washroom Hygiene	Camberley

**Estimated Total Value £120,000**

**FALKIRK COUNCIL**

**Subject:       ACCEPTANCE OF CONTRACTS OVER £350,000**  
**Meeting:       INFORMATION BULLETIN**  
**Date:           17<sup>th</sup> December 2014**  
**Author:        DIRECTOR OF CORPORATE AND NEIGHBOURHOOD SERVICES**

**1.       INTRODUCTION**

- 1.1       The purpose of this report is to advise Members of decisions taken in respect of contracts awarded with a value of more than £350,000 in line with Contract Standing Order 6.2(iii) during the period September 2014 to October 2014. Details of the contracts are attached at Appendix 1.

**2.       RECOMMENDATION**

- 2.1       Members are asked to note in accordance with Standing Order 6.2(iii), contracts awarded as outlined in Appendix 1.

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**DIRECTOR OF CORPORATE AND NEIGHBOURHOOD SERVICES**

Date:                       7<sup>th</sup> November 2014  
Contact Name:           William McQuillan, Procurement & Performance Manager   Ext: 0810

**CONTRACT AWARD LIST  
CONTRACTS OVER £350,000**

<b>Service &amp; Contact</b>	<b>Brief Description of Contract</b>	<b>Contract Number</b>	<b>Start/End Dates or One Off Purchase</b>	<b>Contract Value</b>	<b>Additional Information</b>	<b>No. of Tenders Received</b>	<b>Name &amp; Address of Proposed Contractor</b>
Development Services Robin Millard Ext 4868	Upgrading works comprising re-roofing and insulated external render to 80 residential properties at various addresses, Stenhousemuir.  <b>(Award List sent to Executive Members 11/09/2014)</b>	STE-7486	Construction period is 24 weeks, with an anticipated start date during October 2014.	£965,573.62	In accordance with Development Services benchmark procedure, a single tender was invited from Corporate & Neighbourhood Services in respect of these works, which form part of the external fabric improvements element of the 2014-17 Housing Investment Programme	1	Corporate & Neighbourhood Services, The Forum, Callendar Business Park, Falkirk FK1 1XR.
Development Services Robin Millard Ext 4868	Call off contract under the gas heating replacement framework comprising works to approximately 299 properties.  <b>(Award List sent to Executive Members 25/09/2014)</b>	VAR-7280F	Construction period is 16 weeks, with an anticipated start date during October 2014.	£751,103.47	Call off contract from this framework will provide efficient gas fired heating systems contributing to energy efficiency works within the 2013-15 Housing Investment Programme.	1	The sixth call off contract will be awarded to McTear Contracts Ltd, as the tenderer offering the most economically advantageous tender.

Service & Contact	Brief Description of Contract	Contract Number	Start/End Dates or One Off Purchase	Contract Value	Additional Information	No. of Tenders Received	Name & Address of Proposed Contractor
Development Services Robin Millard Ext 4868	Upgrading works comprising insulated external render to 17 residential properties at Montgomery Street and Alexander Avenue, Falkirk.  (Award List sent to Executive Members 25/09/2014)	FAL-7461	Construction period is 16 weeks, with an anticipated start date during November 2014.	£432,512.16	In accordance with Development Services benchmark procedure, a single tender was invited from Corporate & Neighbourhood Services in respect of these works, which form part of the external fabric improvements element of the 2014-17 Housing Investment Programme	1	Corporate & Neighbourhood Services, The Forum, Callendar Business Park, Falkirk FK1 1XR.



Service & Contact	Brief Description of Contract	Contract Number	Start/End Dates or One Off Purchase	Contract Value	Additional Information	No. of Tenders Received	Name & Address of Proposed Contractor
Corporate & Neighbourhood Services David McGhee Ext. 0788	Provision of Social Care Agency Staff Lot 1 – Residential Lot 2 – Community Lot 3 – Professional Lot 4 – Ancillary  (Award List sent to Executive Members 25/09/2014)	SXL/1213	Start: 01/08/2014 End: 31/07/2016 (with an option to extend through to 31/07/2018 without the need to call for further competition)	£2,000,000	The roles covered by the Scotland Excel Framework include: <b>Residential</b> – Care Assistant, Residential Worker, Senior Carer. <b>Community</b> – Support Worker, Day Centre Officer, Social Work Assistant, Supervisor. <b>Professional</b> – Social Worker (entry), Social Worker, Senior Social Worker, Occupational Therapist <b>Ancillary Roles</b> – Cook, Assistant Cook, Domestic Assistant  All other social and care roles can be purchased from the framework as non core roles.	N/A	(See Appendix A)

## Appendix A

<b>Lot 1 - Residential</b>
<b>Region 15 - Falkirk</b>
Reed Specialist Recruitment Ltd
ASA International Ltd
Jobs and Co Ltd
Service Care Solutions Ltd
Swiis (UK) Ltd
Pertemps Recruitment Partnership Ltd
The Social Care Community Partnership Limited
Ailsa Care Services Ltd
SPS Social Care Ltd

<b>Lot 2 - Community</b>
<b>Region 15 - Falkirk</b>
Reed Specialist Recruitment Ltd
ASA International Ltd
Sanctuary Personnel Ltd
Service Care Solutions Ltd
Pertemps Recruitment Partnership Ltd
Swiis (UK) Ltd
The Social Care Community Partnership Limited
SPS Social Care Ltd

<b>Lot 3 - Professional</b>
<b>Region 15 - Falkirk</b>
ASA International Ltd
Reed Specialist Recruitment Ltd
Service Care Solutions Ltd
Sanctuary Personnel Ltd
Badenoch & Clark Ltd
Swiis (UK) Ltd
Pertemps Recruitment Partnership Ltd
Tripod Partners Limited
Liquid Personnel Limited

<b>Lot 4 - Ancillary</b>
<b>Region 15 - Falkirk</b>
ASA International Ltd
Reed Specialist Recruitment Ltd
Pertemps Recruitment Partnership Ltd
Jobs and Co Ltd
Ailsa Care Services Ltd
SPS Social Care Ltd

Service & Contact	Brief Description of Contract	Contract Number	Start/End Dates or One Off Purchase	Contract Value	Additional Information	No. of Tenders Received	Name & Address of Proposed Contractor
Development Services Robin Millard Ext 4868	Upgrading works comprising insulated external render to 57 residential properties at various addresses, Bonnybridge.  <b>(Award List sent to Executive Members 09/10/2014)</b>	DEN-7459	Construction period is 16 weeks, with an anticipated start date during December 2014.	£549,076.13	In accordance with Development Services benchmark procedure, a single tender was invited from Corporate & Neighbourhood Services in respect of these works, which form part of the external fabric improvements element of the 2014-17 Housing Investment Programme	1	Corporate & Neighbourhood Services, The Forum, Callendar Business Park, Falkirk FK1 1XR.
Corporate & Neighbourhood Services William McQuillan Ext 0810	Supply & Delivery of Meats (Fresh, Prepared & Cooked) incorporating Fresh Fish  <b>(Award List sent to Executive Members 30/10/2014)</b>	SXL 02-14	1 <sup>st</sup> October 2014 to 30 <sup>th</sup> September 2016 with an option to extend annually until 30 <sup>th</sup> September 2018	Approximate Value £1,000,000	It is estimated that savings in the region of 15% will be realised.  Origin of products was captured through the tender process and will be tracked during the life of the framework.	8	Brake Bros Ltd, Kent Campbell Brothers Ltd, Bonnyrigg Campbell's Prime Meat Ltd, Linlithgow Gordon McWilliam (Aberdeen) Ltd, Aberdeen McLays Ltd, Glasgow

Service & Contact	Brief Description of Contract	Contract Number	Start/End Dates or One Off Purchase	Contract Value (including Extension)	Additional Information	No. of Tenders Received	Name & Address of Proposed Contractor
<b>Corporate &amp; Neighbourhood Services</b>  William McQuillan Ext. 0810	<p>Framework Agreement for the Supply of an Electronic Homecare Monitoring System</p> <p>The Council requires a supplier that can supply, implement, manage, maintain and support a system, which meets its in-house homecare provision needs.</p> <p><b>(Award List sent to Executive Members 30/10/2014)</b></p>	CT394	<b>Start:</b> 01/12/2014  <b>End:</b> 30/11/2019	£451,000	<p>Currently, the processing and administration of home care management information is achieved manually. An electronic system will provide;</p> <ul style="list-style-type: none"> <li>• extensive reporting facilities to comprehensively monitor delivery of service;</li> <li>• facilitate payroll of carers;</li> <li>• alert the Council if care has not been delivered or planned to be delivered within arranged timescales;</li> <li>• produce all statutory mandatory Home Care reports for the Scottish Government.</li> </ul>	1	Care Monitoring 2000 Ltd, Birmingham



## **FALKIRK COUNCIL**

**Subject: LETTING OF EDUCATION TAXI TRANSPORT CONTRACTS**  
**Meeting: INFORMATION BULLETIN**  
**Date: 17 DECEMBER 2014**  
**Author: DIRECTOR OF DEVELOPMENT SERVICES**

### **1. Purpose of the Report**

- 1.1 To advise Members of the outcome of some retendering exercises carried out by the Transport Planning Unit on behalf of Education Services for education taxi contracts. All contracts have a cumulative value of less than £100,000.

### **2. Background**

- 2.1 Falkirk Council procures a number of education taxi services that operate to education establishments both in and outwith the Council area. All of these contracts have been tendered in the current financial year. In May 2014, a total of 188 taxi contracts were put out to tender and these contracts were advertised on the Public Contracts Scotland portal. Details of the contracts showing route, lowest bid, the number of bids received for each contract, successful contractor, contract award cost, and the cumulative value are shown in Appendix 1 Mainstream Education & ASN Home to School Taxi Transport.
- 2.2 Tenders were awarded on the most economically advantageous offer and were evaluated on both cost and quality under Falkirk Council Standing Orders. Where possible the contract was awarded to the operator that tendered both the lowest cost and scored the highest in the quality ratings (section A of the appendices). Thereafter, contracts were awarded to those operators who achieved the best value overall.

### **3. Legislation**

- 3.1 The contracts are let in accordance with Falkirk Council Standing Orders.
- 3.2 There are no legal or personnel implications. The financial implications are that all costs can be contained within budget and represent Best Value.

### **4. Action Taken**

- 4.1 **The Director of Development Services has let all education taxi transport contracts detailed in Appendix 1, in accordance with Contract Standing Orders section 6.2(i).**

Pp

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**Author: Director of Development Services**  
**Date: September 22, 2014**

**Falkirk Council - Mainstream Education & Additional Support Needs Tenders commencing 20 August 2014**  
**Home to School Taxi Transport**

**A) Contracts awarded to the lowest bidders and which provide Best Value**

Contract No.	Recommended Contractor	Route	Expiry Date	Estimated Value	Highest Bid	Lowest Bid Cost	No. of Bids	Cost Rate Awarded	Cost Per Annum	Total Value of Contract
F14/TAXI/ASN003	Munro Cars Ltd	California - Bantaskin Nursery	Jul-17		£34.00	£27.00	5	£27.00	£5,130.00	£15,390.00
F14/TAXI/ASN005	Munro Cars Ltd	Stenhousemuir - Carron PS	Jul-17		£20.00	£10.00	3	£10.00	£1,900.00	£5,700.00
F14/TAXI/ASN006	Munro Cars Ltd	Brightons - Carrongrange School	Jul-17		£62.00	£40.00	4	£40.00	£7,600.00	£22,800.00
F14/TAXI/ASN009	Bruce Taxis Ltd	Airth - Carrongrange School	Jul-17		£76.00	£37.00	6	£37.00	£7,030.00	£21,090.00
F14/TAXI/ASN010	Munro Cars Ltd	Avonbridge - Carrongrange School	Jul-17		£72.00	£36.00	10	£36.00	£6,840.00	£20,520.00
F14/TAXI/ASN011	Flemings Via Express Taxis Ltd	Bo'ness - Carrongrange School	Jul-17		£80.00	£40.00	8	£40.00	£7,600.00	£22,800.00
F14/TAXI/ASN012	George McBlain Via Fourways Car Service	Whitecross - Carrongrange School	Jul-17		£84.00	£43.00	5	£43.00	£8,170.00	£24,510.00
F14/TAXI/ASN015	Bruce Taxis Ltd	Airth - Carronshore PS	Jul-17		£44.00	£30.00	8	£30.00	£5,700.00	£17,100.00
F14/TAXI/ASN016	Munro Cars Ltd	Bainford - Castlevill School	Jul-17		£100.00	£45.00	5	£45.00	£8,550.00	£25,650.00
F14/TAXI/ASN017	Flemings Via Express Taxis Ltd	Larbert - Daldorch School	Jul-17		£140.00	£80.00	6	£80.00	£15,200.00	£45,600.00
F14/TAXI/ASN018	Munro Cars Ltd	Westquarter - Deanburn PS	Jul-17		£48.00	£35.00	6	£35.00	£6,650.00	£19,950.00
F14/TAXI/ASN019	George McBlain Via Fourways Car Service	Bo'ness - Deanburn PS	Jul-17		£40.00	£20.00	5	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN022	Munro Cars Ltd	Camelon - Falkirk HS	Jul-17		£20.00	£16.00	5	£16.00	£7,600.00	£22,800.00
F14/TAXI/ASN023	Munro Cars Ltd	Bainford - Falkirk HS	Jul-17		£20.00	£16.00	5	£16.00	£3,040.00	£9,120.00
F14/TAXI/ASN024	Munro Cars Ltd	Stenhousemuir - Falkirk HS	Jul-17		£24.00	£16.00	5	£16.00	£3,040.00	£9,120.00
F14/TAXI/ASN025	Munro Cars Ltd	Denny - Falkirk HS	Jul-17		£48.25	£22.00	10	£22.00	£4,180.00	£12,540.00
F14/TAXI/ASN029	Bruce Taxis Ltd	Avonbridge - Grangemouth HS	Jul-17		£64.00	£30.00	10	£30.00	£5,700.00	£17,100.00
F14/TAXI/ASN031	Bruce Taxis Ltd	Bo'ness - Grangemouth HS	Jul-17		£36.00	£26.00	6	£26.00	£4,940.00	£14,820.00
F14/TAXI/ASN037	Bruce Taxis Ltd	lanfourhill - Grangemouth HS	Jul-17		£67.00	£30.00	12	£30.00	£5,700.00	£17,100.00
F14/TAXI/ASN039	Munro Cars Ltd	Camelon - Hallglen PS	Jul-17		£30.00	£26.00	7	£26.00	£5,320.00	£15,960.00
F14/TAXI/ASN049	Munro Cars Ltd	Camelon - Kinnaird PS	Jul-17		£30.00	£24.00	7	£24.00	£4,560.00	£13,680.00
F14/TAXI/ASN051	Munro Cars Ltd	Stenhousemuir - Ladeside PS	Jul-17		£35.00	£25.00	5	£25.00	£4,750.00	£14,250.00
F14/TAXI/ASN052	Munro Cars Ltd	Stenhousemuir - Larbert Village PS	Jul-17		£22.00	£22.00	3	£22.00	£4,180.00	£12,540.00
F14/TAXI/ASN053	Bruce Taxis Ltd	Bonnybridge - Larbert Village PS	Jul-17		£48.40	£28.00	6	£28.00	£5,320.00	£15,960.00
F14/TAXI/ASN054	George McBlain Via Fourways Car Service	Maddiston - Maddiston School	Jul-17		£50.00	£48.00	3	£48.00	£9,120.00	£27,360.00
F14/TAXI/ASN055	Bruce Taxis Ltd	Grangemouth - Maddiston School	Jul-17		£64.00	£34.00	6	£34.00	£6,480.00	£19,380.00
F14/TAXI/ASN057	Bruce Taxis Ltd	Slamanan - Mariner Support	Jul-17		£50.00	£28.00	6	£28.00	£5,320.00	£15,960.00
F14/TAXI/ASN058	Bruce Taxis Ltd	Bo'ness - Mariner Support	Jul-17		£48.45	£28.00	8	£28.00	£5,320.00	£15,960.00
F14/TAXI/ASN059	Bruce Taxis Ltd	Larbert - Mariner Support	Jul-17		£48.00	£30.00	6	£30.00	£5,700.00	£17,100.00
F14/TAXI/ASN060	Munro Cars Ltd	Carronshore - Mariner Support	Jul-17		£42.00	£26.00	5	£26.00	£4,940.00	£14,820.00
F14/TAXI/ASN061	Bruce Taxis Ltd	Bo'ness - Moray PS	Jul-17		£50.00	£40.00	3	£40.00	£7,600.00	£22,800.00
F14/TAXI/ASN063	Flemings Via Express Taxis Ltd	Skintflats - Moray PS	Jul-17		£28.00	£20.00	7	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN064	Flemings Via Express Taxis Ltd	Banknock - Nethermains PS	Jul-17		£44.00	£40.00	3	£40.00	£7,600.00	£22,800.00
F14/TAXI/ASN065	Bruce Taxis Ltd	Bonnybridge - Nethermains PS	Jul-17		£44.00	£40.00	3	£40.00	£7,600.00	£22,800.00
F14/TAXI/ASN066	Bruce Taxis Ltd	Brightons - Northfield Unit	Jul-17		£46.00	£34.00	5	£34.00	£6,480.00	£19,380.00
F14/TAXI/ASN072	Munro Cars Ltd	Stenhousemuir - Northfield Unit	Jul-17		£52.45	£20.00	8	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN073	Flemings Via Express Taxis Ltd	Stenhousemuir - Ochil Tower School	Jul-17		£200.00	£59.00	10	£59.00	£11,210.00	£33,630.00
F14/TAXI/ASN074	Flemings Via Express Taxis Ltd	Polmont - Ochil Tower School	Jul-17		£220.00	£85.00	6	£85.00	£16,150.00	£48,450.00
F14/TAXI/ASN075	Flemings Via Express Taxis Ltd	Bo'ness - Oxbang School	Jul-17		£35.00	£25.00	5	£25.00	£4,750.00	£14,250.00
F14/TAXI/ASN077	David Adam	Denny - Oxbang School	Jul-17		£62.00	£36.00	7	£36.00	£6,840.00	£20,520.00
F14/TAXI/ASN079	Munro Cars Ltd	Stenhousemuir - Oxbang School	Jul-17		£64.00	£40.00	5	£40.00	£7,600.00	£22,800.00
F14/TAXI/ASN080	Munro Cars Ltd	Larbert - Royal Blind Sch	Jul-17		£180.00	£90.00	4	£90.00	£17,100.00	£51,300.00
F14/TAXI/ASN084	Flemings Via Express Taxis Ltd	Grangemouth - Sacred Heart PS	Jul-17		£20.00	£15.00	3	£15.00	£2,850.00	£8,550.00
F14/TAXI/ASN087	Flemings Via Express Taxis Ltd	Denny - Siamannan PS	Jul-17		£62.00	£40.00	5	£40.00	£7,600.00	£22,800.00
F14/TAXI/ASN088	Flemings Via Express Taxis Ltd	Bainford - St Bernadette's PS	Jul-17		£30.00	£15.00	4	£15.00	£2,850.00	£8,550.00
F14/TAXI/ASN091	Flemings Via Express Taxis Ltd	Denny - St Modans HS	Jul-17		£54.40	£22.00	10	£22.00	£4,180.00	£12,540.00
F14/TAXI/ASN092	Flemings Via Express Taxis Ltd	Airth - St Modans HS	Jul-17		£54.40	£28.00	7	£28.00	£5,320.00	£15,960.00
F14/TAXI/ASN093	Brian Corrie	Grangemouth - St Patrick PS	Jul-17		£52.00	£40.00	6	£40.00	£7,600.00	£22,800.00
F14/TAXI/ASN094	Flemings Via Express Taxis Ltd	Bo'ness - Starley Hall	Jul-17		£126.00	£9.00	48	£48.00	£9,120.00	£27,360.00
		Denny - Stenhousemuir PS	Jul-17		£64.00	£40.00	6	£40.00	£7,600.00	£22,800.00
		Airth - Stenhousemuir PS	Jul-17		£34.00	£30.00	4	£30.00	£5,700.00	£17,100.00

F14/TAXI/ASN/095	Flemings t/a Express Taxis Ltd	Haliglen - Struan House School	Jul-17	£80.00	£40.00	9	£40.00	£7,600.00	£22,800.00
F14/TAXI/ASN/096	Flemings t/a Express Taxis Ltd	Denny - Struan House School	Jul-17	£54.00	£40.00	3	£40.00	£7,600.00	£22,800.00
F14/TAXI/ASN/097	Flemings t/a Express Taxis Ltd	Haliglen - Victoria PS	Jul-17	£32.00	£24.00	4	£24.00	£4,560.00	£13,680.00
F14/TAXI/ASN/106	Bruce Taxis Ltd	Camelon - Victoria PS	Jul-17	£55.00	£22.00	3	£22.00	£4,180.00	£12,540.00
F14/TAXI/ASN/108	Bruce Taxis Ltd	Bo'ness - Donaldsons College	Jul-17	£24.00	£18.00	2	£18.00	£3,420.00	£10,260.00
F14/TAXI/ASN/109	Denis Gray	Maddiston - Langless PS	Jul-17	£40.00	£30.00	5	£30.00	£5,700.00	£17,100.00
F14/TAXI/ASN/110	Flemings t/a Express Taxis Ltd	Falkirk - Harmerly School	Jul-17	£126.00	£76.00	6	£76.00	£14,440.00	£43,320.00
F14/TAXI/ASN/111	Flemings t/a Express Taxis Ltd	Falkirk - Stanley Hall School	Jul-17	£134.00	£55.00	7	£55.00	£10,450.00	£31,350.00
F14/TAXI/ASN/113	Flemings t/a Express Taxis Ltd	Langless - Kibble School	Jul-17	£142.00	£100.00	3	£100.00	£19,000.00	£57,000.00
F14/TAXI/ASN/114	Flemings t/a Express Taxis Ltd	Bonnybridge - Bonnybridge PS	Jul-17	£10.00	£10.00	1	£10.00	£1,900.00	£5,700.00
F14/TAXI/ASN/120	Bruce Taxis Ltd	Bonnybridge - Denny Nursery	Jul-17	£14.00	£20.00	2	£14.00	£2,660.00	£7,980.00
F14/TAXI/ASN/121	Flemings t/a Express Taxis Ltd	Camelon - St Francis PS	Jul-17	£15.00	£15.00	1	£15.00	£2,850.00	£8,550.00
F14/TAXI/ASN/122	Flemings t/a Express Taxis Ltd	Grangemouth - Oxygang Sch	Jul-17	£14.00	£14.00	1	£14.00	£2,660.00	£7,980.00
F14/TAXI/ASN/123	Bruce Taxis Ltd	Clackmannan College - Denny	Jul-17	£30.00	£23.00	3	£23.00	£4,370.00	£13,110.00
F14/TAXI/ASN/301	Bruce Taxis Ltd	Standby Contract	Jul-17	£1.48	£1.65	2	£1.48	£281.20	£843.60
F14/TAXI/ASN/101	Bruce Taxis Ltd	Avonbridge - California PS	Jul-17	£46.44	£20.00	4	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN/103	Bruce Taxis Ltd	Overtown Farm - Denny PS / St Patricks PS	Jul-17	£40.00	£40.00	3	£40.00	£7,600.00	£22,800.00
F14/TAXI/ASN/104	Bruce Taxis Ltd	Bowridge Farm - Denny HS	Jul-17	£48.44	£24.00	4	£24.00	£4,560.00	£13,680.00
F14/TAXI/ASN/107	Bruce Taxis Ltd	Stenhousemuir - Denny HS	Jul-17	£30.00	£28.00	8	£28.00	£5,320.00	£15,960.00
F14/TAXI/ASN/108	Bruce Taxis Ltd	Slamman - Denny HS	Jul-17	£60.00	£36.00	8	£36.00	£6,840.00	£20,520.00
F14/TAXI/ASN/109	Bruce Taxis Ltd	Fankerton - Denny PS / St Patricks PS	Jul-17	£20.00	£16.00	3	£16.00	£3,040.00	£9,120.00
F14/TAXI/ASN/110	Bruce Taxis Ltd	Kersehill - Bainsford PS	Jul-17	£14.00	£14.00	3	£14.00	£2,660.00	£7,980.00
F14/TAXI/ASN/112	Bruce Taxis Ltd	Summerhouse Farm - Slammanan PS	Jul-17	£60.00	£32.00	5	£32.00	£6,080.00	£18,240.00
F14/TAXI/ASN/113	Bruce Taxis Ltd	Salterhill Farm - Slamannan PS	Jul-17	£60.00	£32.00	5	£32.00	£6,080.00	£18,240.00
F14/TAXI/ASN/114	Bruce Taxis Ltd	Longcroft - Bankier PS	Jul-17	£16.00	£16.00	3	£16.00	£3,040.00	£9,120.00
F14/TAXI/ASN/115	Bruce Taxis Ltd	Birkhill Cottage - Bo'ness Academy	Jul-17	£16.00	£16.00	3	£16.00	£3,040.00	£9,120.00
F14/TAXI/ASN/116	Bruce Taxis Ltd	Old Polmont - Graeme HS	Jul-17	£18.00	£14.00	4	£14.00	£2,660.00	£7,980.00
F14/TAXI/ASN/117	Andrew Buchanan	North Bellsdyke Farm - Larbert HS	Jul-17	£30.00	£20.00	8	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN/120	Bruce Taxis Ltd	North Bellsdyke Farm - Airth PS	Jul-17	£20.00	£16.00	7	£16.00	£3,040.00	£9,120.00
F14/TAXI/ASN/122	Flemings t/a Express Taxis Ltd	Glenyards - St Mungos HS	Jul-17	£30.00	£20.00	12	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN/123	Flemings t/a Express Taxis Ltd	Torwood - St Mungos HS	Jul-17	£30.00	£20.00	9	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN/124	Flemings t/a Express Taxis Ltd	Auchenguan Farm - St Mungos HS	Jul-17	£25.00	£20.00	6	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN/125	Flemings t/a Express Taxis Ltd	Dykehead - St Mungos HS	Jul-17	£48.40	£20.00	9	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN/126	Bruce Taxis Ltd	Atlanta Lodge - St Mungos HS	Jul-17	£48.40	£25.00	8	£25.00	£4,750.00	£14,250.00
F14/TAXI/ASN/127	Bruce Taxis Ltd	Wester Shieldhill - Braes HS/Shieldhill PS	Jul-17	£28.00	£25.00	5	£25.00	£4,750.00	£14,250.00
F14/TAXI/ASN/130	Deborah Gentleman	Shieldhill - St Andrew's PS	Jul-17	£40.00	£26.00	5	£26.00	£4,940.00	£14,820.00
F14/TAXI/ASN/131	Bruce Taxis Ltd	California - St Andrew's PS	Jul-17	£36.00	£34.00	3	£34.00	£6,460.00	£19,380.00
F14/TAXI/ASN/132	Flemings t/a Express Taxis Ltd	Skinflats - St Francis PS	Jul-17	£26.00	£20.00	4	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN/133	Flemings t/a Express Taxis Ltd	Styles Place - St Francis PS	Jul-17	£26.00	£20.00	6	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN/134	Bruce Taxis Ltd	Airth - St Francis PS	Jul-17	£24.00	£11.00	5	£11.00	£2,090.00	£6,270.00
F14/TAXI/ASN/135	George McBlain t/a Fourways Car Service	Polmont - Deanburn PS	Jul-17	£40.00	£20.00	5	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN/136	Bruce Taxis Ltd	Bo'ness - Deanburn PS	Jul-17	£20.00	£20.00	4	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN/137	Bairds Taxis Ltd	Greenhill - Condoratt PS	Jul-17	£48.00	£38.00	5	£38.00	£7,220.00	£21,660.00
F14/TAXI/ASN/139	Bruce Taxis Ltd	Karsebrook Farm - Kinnaird PS	Jul-17	£16.00	£14.00	5	£14.00	£2,660.00	£7,980.00
F14/TAXI/ASN/140	Flemings t/a Express Taxis Ltd	Kersehill - Falkirk HS	Jul-17	£25.00	£14.00	6	£14.00	£2,660.00	£7,980.00
F14/TAXI/ASN/141	Flemings t/a Express Taxis Ltd	Carrs Hill - East Plein	Jul-17	£51.40	£18.00	3	£18.00	£3,420.00	£10,260.00
F14/TAXI/ASN/142	Bruce Taxis Ltd	Bo'ness - St Mary's PS	Jul-17	£16.00	£8.00	3	£8.00	£1,520.00	£4,560.00
F14/TAXI/ASN/143	Bruce Taxis Ltd	Echobank - Maddiston PS	Jul-17	£36.40	£14.00	4	£14.00	£2,660.00	£7,980.00
F14/TAXI/ASN/144	Flemings t/a Express Taxis Ltd	Lionthorn - Haliglen PS	Jul-17	£14.00	£12.00	5	£12.00	£2,660.00	£7,980.00
F14/TAXI/ASN/145	Alan Gray	Croftfoot Farm - Wallace HS	Jul-17	£35.00	£30.00	6	£30.00	£6,080.00	£18,240.00
F14/TAXI/ASN/146	Bruce Taxis Ltd	Underwood - St Patricks PS	Jul-17	£46.40	£16.00	4	£16.00	£3,040.00	£9,120.00
F14/TAXI/ASN/147	Bruce Taxis Ltd	Torwood - St Bernadette's PS	Jul-17	£30.00	£20.00	6	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN/148	Bruce Taxis Ltd	Glenarden House - St Joseph's PS/Antoinine	Jul-17	£20.00	£20.00	3	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN/150	Flemings t/a Express Taxis Ltd	Stenhousemuir - Stenhousemuir PS	Jul-17	£14.00	£12.00	3	£12.00	£2,280.00	£6,840.00
F14/TAXI/ASN/154	Bruce Taxis Ltd	Waukmilton Farm - Polmont Main Street	Jul-17	£20.00	£42.30	4	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN/155	Bruce Taxis Ltd	Wyndford Rd - Coneypark	Jul-17	£20.00	£16.00	3	£16.00	£3,040.00	£9,120.00

F14/TAXI/ED/156	Bruce Taxis Ltd	Strawberry Fields /Candle- Braes HS	Jul-17	£46.44	£22.00	4	£22.00	£4,180.00	£12,540.00	
F14/TAXI/ED/158	Bruce Taxis Ltd	Reddingmuirhead - Westquarter PS	Jul-17	£30.00	£28.00	3	£28.00	£5,320.00	£15,960.00	
F14/TAXI/ED/159	Alan White	Denny - Braes HS	Jul-17	£34.00	£28.00	3	£28.00	£5,320.00	£15,960.00	
F14/TAXI/ED/160	Bruce Taxis Ltd	Kinniel Mill Farm - Bonness Academy	Jul-17	£20.00	£18.00	2	£18.00	£3,420.00	£10,260.00	
F14/TAXI/ED/162	Bruce Taxis Ltd	Greenhill - Condorrat PS	Jul-17	£44.00	£42.00	2	£42.00	£7,980.00	£23,940.00	
F14/TAXI/ED/164	Bruce Taxis Ltd	Limerigg - Slamannan	Jul-17	£40.00	£40.00	2	£40.00	£7,600.00	£22,800.00	
								£0.00	£0.00	
								£0.00	£0.00	
								£0.00	£0.00	
<b>Total</b>									<b>£1,880,133.60</b>	
<b>Total</b>									<b>£626,711.20</b>	
<b>Cumulative Contract Value (for duration of contracts)</b>										
George McBlain t/a Fourways Car Ser									£66,690.00	3.55%
Munro Cars Ltd									£387,030.00	20.59%
Flemings t/a Express Taxis Ltd									£593,940.00	31.59%
Baird Taxis Ltd									£21,660.00	1.15%
Bruce Taxis Ltd									£689,973.60	36.70%
Andrew Buchanan									£11,400.00	0.61%
Deborah Gentleman									£14,820.00	0.79%
Alan Gray									£18,240.00	0.97%
Alan White									£15,960.00	0.85%
Denis Gray									£17,100.00	0.91%
Brian Corrie									£22,800.00	1.21%
David Adam									£20,520.00	1.09%
									<b>£1,880,133.60</b>	<b>100.00%</b>

**B) Contracts not awarded to the lowest bidder but which still provide Best Value**

Contract No.	Recommended Contractor	Route	Expiry Date	Estimated Value	Highest Bid	Lowest Bid Cost	No. of Bids	Cost Rate Awarded	Cost Per Annum	Total Value of Contract
F14/TAXI/ASN/004	Munro Cars Ltd	Tamfourhill - Camelon Nursey	Jul-17	£20.00	£20.00	£10.00	4	£12.00	£2,280.00	£6,840.00
F14/TAXI/ASN/007	Bruce Taxis Ltd	Larbert- Carrongrange School	Jul-17	£42.00	£18.00	£20.00	8	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN/008	Munro Cars Ltd	Bonnybridge - Carrongrange School	Jul-17	£88.00	£30.00	£30.00	7	£52.00	£9,880.00	£29,640.00
F14/TAXI/ASN/013	Munro Cars Ltd	Boness / Whitecross - Carrongrange School	Jul-17	£60.00	£46.00	£46.00	8	£48.00	£9,120.00	£27,360.00
F14/TAXI/ASN/014	Bruce Taxis Ltd	Stenhousemuir - Carrongrange School	Jul-17	£20.00	£30.00	£30.00	7	£20.00	£3,800.00	£11,400.00
F14/TAXI/ASN/021	Munro Cars Ltd	Denny - Easter Carmuir's PS	Jul-17	£92.00	£36.00	£40.00	5	£40.00	£7,600.00	£22,800.00
F14/TAXI/ASN/026	Munro Cars Ltd	Stenhousemuir- Falkland Sch	Jul-17	£150.00	£60.00	£60.00	13	£72.00	£13,680.00	£41,040.00
F14/TAXI/ASN/042	Munro Cars Ltd	Denny - Ladeside PS	Jul-17	£53.40	£20.00	£20.00	8	£30.00	£5,700.00	£17,100.00
F14/TAXI/ASN/043	Munro Cars Ltd	Bonnybridge - Ladeside PS	Jul-17	£73.00	£30.00	£30.00	8	£32.00	£6,080.00	£18,240.00
F14/TAXI/ASN/044	Munro Cars Ltd	Bonnybridge - Ladeside PS	Jul-17	£54.80	£30.00	£30.00	9	£36.00	£6,840.00	£20,520.00
F14/TAXI/ASN/045	Munro Cars Ltd	Shieldhill - Ladeside PS	Jul-17	£60.00	£42.00	£42.00	4	£48.00	£9,120.00	£27,360.00
F14/TAXI/ASN/046	Patrick Geoghegan	Maddiston - Ladeside PS	Jul-17	£60.00	£35.00	£35.00	6	£36.00	£6,840.00	£20,520.00
F14/TAXI/ASN/047	Munro Cars Ltd	Tamfourhill - Ladeside PS	Jul-17	£42.00	£30.00	£30.00	6	£36.00	£6,840.00	£20,520.00
F14/TAXI/ASN/048	Edward Alexander	Grangemouth - Ladeside PS	Jul-17	£40.00	£30.00	£30.00	6	£34.00	£6,460.00	£19,380.00
F14/TAXI/ASN/056	Bruce Taxis Ltd	Denny - Mariner Support	Jul-17	£50.00	£30.00	£30.00	8	£36.00	£6,840.00	£20,520.00
F14/TAXI/ASN/067	Bruce Taxis Ltd	Falkirk /Stenhousemuir - Northfield Unit	Jul-17	£40.00	£25.00	£25.00	7	£26.00	£4,940.00	£14,820.00
F14/TAXI/ASN/076	Flemings t/a Express Taxis Ltd	Redding - Oxbang School	Jul-17	£32.00	£28.00	£28.00	5	£30.00	£5,700.00	£17,100.00
F14/TAXI/ASN/078	Flemings t/a Express Taxis Ltd	Rumford - Royal Blind Sch	Jul-17	£275.00	£70.00	£70.00	11	£80.00	£15,200.00	£45,600.00
F14/TAXI/ASN/082	Flemings t/a Express Taxis Ltd	Maddiston - Shieldhill PS	Jul-17	£46.00	£30.00	£30.00	4	£40.00	£7,600.00	£22,800.00
F14/TAXI/ASN/083	Flemings t/a Express Taxis Ltd	California - Slamannan PS	Jul-17	£52.71	£30.00	£30.00	5	£36.00	£6,840.00	£20,520.00
F14/TAXI/ASN/090	Flemings t/a Express Taxis Ltd	Shieldhill - St Patrick PS	Jul-17	£72.00	£38.00	£38.00	6	£40.00	£7,600.00	£22,800.00
F14/TAXI/ASN/098	Flemings t/a Express Taxis Ltd	Whitecross - Victoria PS	Jul-17	£46.00	£35.00	£35.00	5	£44.00	£8,360.00	£25,080.00
F14/TAXI/ASN/099	Munro Cars Ltd	Slamannan - Victoria PS	Jul-17	£48.00	£30.00	£30.00	5	£48.00	£9,120.00	£27,360.00
F14/TAXI/ASN/102	Bruce Taxis Ltd	Falkirk - Windsor Park Sch	Jul-17	£30.00	£24.00	£24.00	6	£24.00	£4,560.00	£13,680.00
F14/TAXI/ASN/104	Bruce Taxis Ltd	Falkirk - St Margaret's PS	Jul-17	£38.65	£14.00	£14.00	8	£14.00	£2,660.00	£7,980.00
F14/TAXI/ASN/112	Flemings t/a Express Taxis Ltd	Grangemouth - Struan House Sch	Jul-17	£96.00	£44.00	£44.00	6	£52.00	£9,880.00	£29,640.00
F14/TAXI/ASN/115	Flemings t/a Express Taxis Ltd	Grangemouth - Ladeside Base	Jul-17	£62.00	£30.00	£30.00	5	£38.00	£7,220.00	£21,660.00
F14/TAXI/ASN/116	Bruce Taxis Ltd	Larbert - SEBN Support Service	Jul-17	£32.00	£25.00	£25.00	3	£32.00	£6,080.00	£18,240.00



F14/TAXI/IED/102	Bruce Taxis Ltd	Craigieburn - Comely Park PS	Jul-17	£29.00	£24.00	5	£26.00	£4,940.00	£14,820.00	
F14/TAXI/IED/119	Flemings t/a Express Taxis Ltd	Skinflats - Larbert HS	Jul-17	£48.00	£25.00	4	£36.00	£6,840.00	£20,520.00	
F14/TAXI/IED/157	Flemings t/a Express Taxis Ltd	Foxdale Place - Greenfaulds HS	Jul-17	£46.40	£24.00	7	£30.00	£5,700.00	£17,100.00	
<b>Total</b>								<b>£0.00</b>	<b>£0.00</b>	
								<b>£218,120.00</b>	<b>£654,360.00</b>	

  

Cumulative Contract Value (for duration of contracts)									
Bruce Taxis Ltd								£112,860.00	17.25%
Munro Cars Ltd								£258,780.00	39.55%
Flemings t/a Express Taxis Ltd								£242,820.00	37.11%
Patrick Geoghegan								£20,520.00	3.14%
Edward Alexander								£19,380.00	2.96%
								<b>£654,360.00</b>	<b>100.00%</b>

### C) Contracts that were refused by lowest bidder and were awarded to the next bidder

Contract No.	Recommended Contractor	Route	Expiry Date	Highest Bid	Lowest Bid Cost	No. of Bids	Cost Rate Awarded	Cost Per Annum	Total Value of Contract
F14/TAXI/ASN/020	Bruce Taxis Ltd	Tamfourhill - Easter Camulriss PS	Jul-17	£44.00	£32.00	4	£44.00	£8,360.00	£25,080.00
F14/TAXI/ASN/028	Bruce Taxis Ltd	Larbert/ Grangemouth HS - Grange PS	Jul-17	£98.00	£60.00	5	£60.00	£5,700.00	£17,100.00
F14/TAXI/ASN/030	Bruce Taxis Ltd	Maddiston - Grangemouth HS	Jul-17	£64.00	£25.00	10	£28.00	£5,320.00	£15,960.00
F14/TAXI/ASN/032	Bruce Taxis Ltd	Airth - Grangemouth HS	Jul-17	£42.00	£20.00	12	£34.00	£6,460.00	£19,380.00
F14/TAXI/ASN/033	Bruce Taxis Ltd	Carron - Grangemouth HS	Jul-17	£38.00	£20.00	15	£24.00	£4,560.00	£13,680.00
F14/TAXI/ASN/034	Bruce Taxis Ltd	Larbert - Grangemouth HS	Jul-17	£42.00	£20.00	15	£34.00	£6,460.00	£19,380.00
F14/TAXI/ASN/036	Bruce Taxis Ltd	Brightons - Hallglen PS	Jul-17	£54.00	£36.00	3	£54.00	£10,260.00	£30,780.00
F14/TAXI/ASN/062	Bruce Taxis Ltd	Grangemouth - Moray PS	Jul-17	£28.00	£25.00	5	£28.00	£5,320.00	£15,960.00

F14/TAXI/ASN/068	Bruce Taxis Ltd	Allandale - Northfield Unit	Jul-17	£48.65	£20.00	10	£28.00	£5,320.00	£15,960.00
F14/TAXI/ASN/069	Bruce Taxis Ltd	Bonnybridge - Northfield Unit	Jul-17	£46.45	£20.00	10	£22.00	£4,180.00	£12,540.00
F14/TAXI/ASN/070	Bruce Taxis Ltd	Camelon/Bonnybridge - Northfield Unit	Jul-17	£46.35	£20.00	11	£24.00	£4,560.00	£13,680.00
F14/TAXI/ASN/071	Bruce Taxis Ltd	Dunipace - Northfield Unit	Jul-17	£42.45	£15.00	4	£16.00	£3,040.00	£9,120.00
F14/TAXI/ASN/081	Bruce Taxis Ltd	Grangemouth - Shieldhill PS	Jul-17	£82.00	£30.00	6	£66.00	£12,540.00	£37,620.00
F14/TAXI/ASN/086	Bruce Taxis Ltd	Denny - St Modans HS	Jul-17	£54.40	£22.00	10	£30.00	£5,700.00	£17,100.00
F14/TAXI/ASN/089	Bruce Taxis Ltd	Bonnybridge - St Patrick PS	Jul-17	£56.00	£34.00	4	£56.00	£10,640.00	£31,920.00
F14/TAXI/ASN/104	Bruce Taxis Ltd	Falkirk - Denny PS	Jul-17	£44.65	£20.00	9	£22.00	£4,180.00	£12,540.00
F14/TAXI/ASN/107	Deborah Gentleman	Bo'ness - Windsor Park Sch	Jul-17	£70.00	£27.00	5	£50.00	£9,500.00	£28,500.00
F14/TAXI/ASN/118	Bruce Taxis Ltd	Bo'ness - Woodburn Nursery	Jul-17	£41.00	£13.00	3	£19.00	£3,610.00	£10,830.00
F14/TAXI/ED/105	Bruce Taxis Ltd	Townfoot Farm - Denny HS	Jul-17	£56.00	£40.00	3	£56.00	£10,640.00	£31,920.00
F14/TAXI/ED/106	Bruce Taxis Ltd	Lochdrum Farm - Denny HS	Jul-17	£48.44	£25.00	5	£28.00	£5,320.00	£15,960.00
F14/TAXI/ED/111	Bruce Taxis Ltd	Tonwood - Larbert Village PS	Jul-17	£32.00	£30.00	3	£30.00	£5,700.00	£17,100.00
F14/TAXI/ED/118	Bruce Taxis Ltd	Titlandhill Cottages - Larbert High School	Jul-17	£26.00	£20.00	7	£24.00	£4,560.00	£13,680.00
F14/TAXI/ED/120	Bruce Taxis Ltd	South Alloa - Airth PS	Jul-17	£36.00	£20.00	5	£36.00	£6,840.00	£20,520.00
F14/TAXI/ED/129	Bruce Taxis Ltd	Shieldhill - St Andrew's PS	Jul-17	£50.00	£40.00	4	£50.00	£9,500.00	£28,500.00
F14/TAXI/ED/138	Bruce Taxis Ltd	Brightons - Condorrat PS	Jul-17	£80.00	£55.00	6	£76.00	£14,440.00	£43,320.00
F14/TAXI/ED/151	Bruce Taxis Ltd	Topps Farm - Denny Cross	Jul-17	£32.00	£26.00	3	£32.00	£6,080.00	£18,240.00
F14/TAXI/ED/163	Bruce Taxis Ltd	Summerhouse Farm - Slamannan	Jul-17	£30.00	£20.00	2	£30.00	£5,700.00	£17,100.00
								£0.00	£0.00
<b>Total</b>				<b>£184,490.00</b>		<b>£553,470.00</b>			

Cumulative Contract Value (for duration of contracts)			
Bruce Taxis Ltd	£524,970.00	94.85%	
Deborah Gentleman	£28,500.00	5.15%	
	£553,470.00	100.00%	

D) Contracts that have not been awarded (no longer being required)									
Contract No.	Recommended Contractor	Route	Expiry Date	Highest Bid	Lowest Bid Cost	No. of Bids	Cost Rate Awarded	Cost Per Annum	Total Value of Contract
F14/TAXI/ASN/001		Falkirk - Bailkinrain School		£140.00	£52.00	11	£0.00		

F14/TAXI/ASN/002  
F14/TAXI/ASN/027  
F14/TAXI/ASN/038  
F14/TAXI/ASN/050  
F14/TAXI/ASN/100  
F14/TAXI/ASN/103  
F14/TAXI/ASN/117  
F14/TAXI/ASN/300  
F14/TAXI/ED149  
F14/TAXI/ED152  
F14/TAXI/ED153  
F14/TAXI/ED161

Falkirk - Balikrain School  
Falkirk - Glencryan School  
Langlees - Kibble School  
Langlees Primary School  
Victoria Primary School  
Windsor Park School  
Laureston - Park Street Ed Centre  
Standby Contract  
Denny- Grangemouth HS  
Hillhead Farm - Slamannan  
Summerhouse Farm - Slamannan  
Stoneywood - Condoratt Primary School

£140.00  
£46.40  
£150.00  
£20.00  
£25.00  
£36.00  
£10.00  
£1.54  
£32.00  
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£84.00  
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£14.00  
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£0.00  
£0.00  
£0.00

Operator Cumulative Contract Value

George McBlain t/a Fourways Car Service  
Munro Cars Ltd  
Flemings t/a Express Taxis Ltd  
Baird Taxis Ltd  
Bruce Taxis Ltd  
Andrew Buchanan  
Deborah Gentleman  
Alan Gray  
Alan White  
Denis Gray  
Brian Corrie  
David Adam  
Patrick Geoghegan  
Edward Alexander

£66,690.00  
£645,810.00  
£836,760.00  
£21,660.00  
£1,327,803.60  
£11,400.00  
£43,320.00  
£18,240.00  
£15,960.00  
£17,100.00  
£22,800.00  
£20,520.00  
£20,520.00  
£19,380.00

2.16%  
20.91%  
27.10%  
0.70%  
43.00%  
0.37%  
1.40%  
0.59%  
0.52%  
0.55%  
0.74%  
0.66%  
0.66%  
0.63%

100.00%

£3,087,963.60

14 Operators  
169 Contracts

£3,087,963.60

## **FALKIRK COUNCIL**

**Subject: LETTING OF LOCAL AND EDUCATION BUS TRANSPORT CONTRACTS**  
**Meeting: INFORMATION BULLETIN**  
**Date: 17 DECEMBER 2014**  
**Author: DIRECTOR OF DEVELOPMENT SERVICES**

### **1. Purpose of the Report**

- 1.1 To advise Members of the outcome of some retendering exercises carried out by the Transport Planning Unit for local bus and education bus contracts.

### **2. Background**

- 2.1 Falkirk Council procures a number of local bus and education bus services. All of these contracts have been tendered in the current financial year. In May 2014, a total of 69 bus contracts were put out to tender and these contracts were advertised on the Public Contracts Scotland portal. Details of the contracts showing route, lowest bid, the number of bids received for each contract, successful contractor, contract award cost, and the cumulative value are shown in Appendix 1 (Renewal of Local Bus, Education Bus and Consortia Bus Contracts (Commencing August 2014)).
- 2.2 Tenders were awarded on the most economically advantageous offer and were evaluated on both cost and quality under Falkirk Council Standing Orders. Where possible the contract was awarded to the operator that tendered both the lowest cost and scored the highest in the quality ratings (section A of the appendices). Thereafter, contracts were awarded to those operators who achieved the best value overall.

### **3. Legislation**

- 3.1 The contracts are let in accordance with Falkirk Council Standing Orders.
- 3.2 There are no legal or personnel implications. The financial implications are that all costs can be contained within budget and represent Best Value.

### **4. Action Taken**

- 4.1 **The Director of Development Services has let all local and education bus transport contracts detailed in Appendix 1, in accordance with Contract Standing Orders section 6.2(i).**

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**Author: Director of Development Services**  
**Date: September 22, 2014**



## Renewal of Local Bus, Education Bus and Consortia Bus Contracts (Commencing August 2014)

**Contracts to be awarded to lowest bidder and which provided Best Value**

Contract	Recommended Operator	Service(s)	Expiry	Highest Bid	Lowest Bid	No. of Bids	Rate Awarded	Total Cost:
F14/BUS/ASN/103	R.W. Sneddon	Falkirk- Carrongrange School	31/07/2017	£31,350.00	£18,979.10	4	£18,979.10	£56,937.30
F14/BUS/ASN/104	Tayforth Travel	Tamfourhill - Carrongrange School	31/07/2017	£27,502.50	£15,580.00	6	£15,580.00	£46,740.00
F14/BUS/ASN/106	Tayforth Travel	California - Carrongrange School	31/07/2017	£29,402.50	£15,580.00	5	£15,580.00	£46,740.00
F14/BUS/ASN/107	Fourways Taxis and Minibuses	Grangemouth - Carrongrange School	31/07/2017	£29,402.50	£14,250.00	6	£14,250.00	£42,750.00
F14/BUS/ASN/108	Fourways Taxis and Minibuses	Maddiston - Carrongrange School	31/07/2017	£29,402.50	£14,250.00	6	£14,250.00	£42,750.00
F14/BUS/ASN/112	R.W. Sneddon	Dunipace - Carrongrange School	31/07/2017	£31,302.50	£21,901.30	2	£21,901.30	£65,703.90
F14/BUS/ASN/114	Diala-Journey	Larbert - Kinnaird Primary School	31/07/2017	£31,302.50	£17,100.00	4	£17,100.00	£51,300.00
F14/BUS/ASN/115	R.W. Sneddon	Grangemouth - Carrongrange School	31/07/2017	£31,302.50	£24,487.20	3	£24,487.20	£73,461.60
F14/BUS/ASN/116	R.W. Sneddon	Denny - Kinnaird Primary School	31/07/2017	£28,452.50	£22,252.80	2	£22,252.80	£66,758.40
F14/BUS/ASN/117	R.W. Sneddon	Grangemouth - Maddiston Primary School	31/07/2017	£27,502.50	£21,067.20	3	£21,067.20	£63,201.60
F14/BUS/ASN/119	Jas Adamson Minicoaches	Bo'ness - Maddiston Primary School	31/07/2017	£29,402.50	£22,800.00	2	£22,800.00	£68,400.00
F14/BUS/ASN/120	R.W. Sneddon	Tamfourhill - Maddiston Primary School	31/07/2017	£31,302.50	£21,844.30	2	£21,844.30	£65,532.90
F14/BUS/CONSORTIA/01	E & M Horsburgh Ltd	Braes HS - Falkirk College & return	31/07/2015	£23,940.00	£22,800.00	3	£22,800.00	£22,800.00
F14/BUS/CONSORTIA/02	Prentice Westwood Ltd	Bo'ness Academy & Grangemouth HS - Falkirk College	31/07/2015	£30,400.00	£24,320.00	3	£24,320.00	£24,320.00
F14/BUS/CONSORTIA/03	First Scotland East Limited	Denny High School - Falkirk College	31/07/2015	£41,800.00	£22,800.00	3	£22,800.00	£22,800.00
F14/BUS/CONSORTIA/04	Prentice Westwood Ltd	Falkirk High School - Falkirk College	31/07/2015	£26,220.00	£25,650.00	2	£25,650.00	£25,650.00
F14/BUS/CONSORTIA/05	First Scotland East Limited	Graeme High School - Falkirk College	31/07/2015	£30,400.00	£20,900.00	3	£20,900.00	£20,900.00
F14/BUS/CONSORTIA/06	First Scotland East Limited	St. Mungo's High School - Falkirk College	31/07/2015	£30,400.00	£19,950.00	3	£19,950.00	£19,950.00
F14/BUS/CONSORTIA/07	First Scotland East Limited	Larbert High School - Falkirk College	31/07/2015	£50,350.00	£27,170.00	3	£27,170.00	£27,170.00
F14/BUS/ED/02	E & M Horsburgh Ltd	Avonbridge (Main Street) - Braes High School	31/07/2017	£35,720.00	£33,202.50	3	£33,202.50	£99,607.50
F14/BUS/ED/04	First Scotland East Limited	Larbert (Dobbie Hall) - St. Mungo's High School	31/07/2017	£47,310.00	£28,310.00	6	£28,310.00	£84,930.00
F14/BUS/ED/06	First Scotland East Limited	Polmont (Gilston) - Graeme High School	31/07/2017	£37,050.00	£30,590.00	4	£30,590.00	£91,770.00
F14/BUS/ED/07	First Scotland East Limited	Larbert (Foundry Loan) - St. Bernadette's Primary School	31/07/2017	£45,410.00	£30,780.00	4	£30,780.00	£92,340.00
F14/BUS/ED/08	First Scotland East Limited	Camelon (Ochiltree) - St. Mungo's High School	31/07/2017	£62,700.00	£30,210.00	5	£30,210.00	£90,630.00
F14/BUS/ED/11	First Scotland East Limited	Reddingmuirhead (Newlands Road) - Wallacestone Primary School	31/07/2017	£26,552.50	£8,740.00	3	£8,740.00	£26,220.00
F14/BUS/ED/12B	First Scotland East Limited	Falkirk (Alexander Avenue) - St. Mungo's High School	31/07/2017	£37,050.00	£29,830.00	4	£29,830.00	£89,490.00
F14/BUS/ED/13	First Scotland East Limited	Shieldhill (Paterson Drive) - Braes High School	31/07/2017	£35,720.00	£27,170.00	3	£27,170.00	£81,510.00
F14/BUS/ED/14	First Scotland East Limited	Longcroft (Glasgow Road) - Denny High School	31/07/2017	£62,320.00	£33,250.00	5	£33,250.00	£99,750.00
F14/BUS/ED/15	First Scotland East Limited	Lionthorn (Lionthorn Road) - St. Mungo's High School	31/07/2017	£53,200.00	£29,450.00	6	£29,450.00	£88,350.00
F14/BUS/ED/21A	First Scotland East Limited	Bonnynridge (Gateside) - Denny High School	31/07/2017	£38,950.00	£32,680.00	4	£32,680.00	£98,040.00
F14/BUS/LB/604A	W.A.V.E.	Fankerton - Falkirk	21/08/2016	£109,720.00	£74,880.00	2	£74,880.00	£149,760.00
F14/BUS/LB/605	First Scotland East Limited	Falkirk - Limerigg	21/08/2016	£69,680.00	£69,680.00	1	£69,680.00	£139,360.00
F14/BUS/LB/606	First Scotland East Limited	Falkirk - Bathgate	21/08/2016	£101,920.00	£101,920.00	1	£101,920.00	£203,840.00
F14/BUS/LB/607	First Scotland East Limited	Falkirk - Westquarter	21/08/2016	£162,864.00	£56,160.00	4	£56,160.00	£112,320.00
F14/BUS/LB/608	First Scotland East Limited	Falkirk - Linlithgow	21/08/2016	£149,760.00	£91,518.96	3	£91,518.96	£183,037.92
F14/BUS/LB/609A	Prentice Westwood Ltd	Bo'ness - Blackness - Linlithgow	21/08/2016	£80,600.00	£48,256.00	2	£48,256.00	£96,512.00

# Appendix 1

## Renewal of Local Bus, Education Bus and Consortia Bus Contracts (Commencing August 2014)

F14/BUS/LBS/17	First Scotland East Limited	Langlees (Seaforth Road) - Falkirk High School	31/07/2017	£57,950.00	£31,730.00	5	£31,730.00	£95,190.00
F14/BUS/LBS/18	First Scotland East Limited	Langlees (Seaforth Road) - Falkirk High School	31/07/2017	£57,950.00	£31,540.00	5	£31,540.00	£94,620.00
F14/BUS/LBS/19	First Scotland East Limited	Larbert (Cross) - St. Mungo's High School	31/07/2017	£61,750.00	£33,250.00	6	£33,250.00	£99,750.00
F14/BUS/LBS/20	First Scotland East Limited	Larbert (The Inches) - St. Mungo's High School	31/07/2017	£61,750.00	£32,300.00	6	£32,300.00	£96,900.00
								<b>£3,067,793.12</b>

### Contracts not awarded to the lowest bidder but which still provide Best Value

Contract	Recommended Operator	Service(s)	Expiry	Highest Bid	Lowest Bid	No. of Bids	Rate Awarded	Total Cost:
F14/BUS/ASN/101	Jas Adamson Minicoaches	Bo'hess - Carrongrange School	31/07/2017	£27,502.50	£13,110.00	5	£17,065.80	£51,197.40
F14/BUS/ASN/102	Jas Adamson Minicoaches	Redding - Carrongrange School	31/07/2017	£29,402.50	£14,250.00	7	£17,100.00	£51,300.00
F14/BUS/ASN/105	JYD Mini Bus Hire Falkirk	Denny - Carrongrange School	31/07/2017	£29,402.50	£18,050.00	5	£19,760.00	£59,280.00
F14/BUS/ASN/109	Jas Adamson Minicoaches	Stenhousemuir - Carrongrange School	31/07/2017	£29,402.50	£14,250.00	6	£18,070.90	£54,212.70
F14/BUS/ASN/110	M.Line Coaches Ltd	Banknock - Carrongrange School	31/07/2017	£31,302.50	£18,050.00	6	£23,750.00	£71,250.00
F14/BUS/ED/01	First Scotland East Limited	Polmont (Gillston) - Graeme High School	31/07/2017	£104,880.00	£68,400.00	3	£73,340.00	£220,020.00
F14/BUS/ED/03	First Scotland East Limited	Polmont (St. Margaret's) - Graeme High School	31/07/2017	£50,540.00	£33,202.50	4	£35,720.00	£107,160.00
F14/BUS/ED/05	E & M Horsburgh Ltd	Avonbridge - St. Mungo's High School	31/07/2017	£37,240.00	£29,450.00	4	£33,202.50	£99,607.50
F14/BUS/ED/10	First Scotland East Limited	Slamannan (Station Row) - Falkirk High School	31/07/2016	£35,340.00	£33,202.50	3	£33,440.00	£66,880.00
F14/BUS/ED/12C	First Scotland East Limited	St. Mungo's High School - Tamfourhill (Kilbrennan Drive)	31/07/2017	£33,060.00	£20,900.00	5	£29,070.00	£87,210.00
F14/BUS/ED/16A	First Scotland East Limited	Grangemouth (Charlotte Dundas) - St. Mungo's High School	31/07/2017	£47,310.00	£32,300.00	6	£35,150.00	£105,450.00
								<b>£973,567.60</b>

### Total Cumulative Value of Contracts

**£4,041,360.72**

### Cumulative Contract Values (for duration of contracts)

Dial-a-Journey	£51,300.00
E & M Horsburgh Ltd	£222,015.00
First Scotland East Limited	£2,545,587.92
Fourways Taxis and Minibuses	£85,500.00
Jas Adamson Minicoaches	£225,110.10
JYD Mini Bus Hire Falkirk	£59,280.00
M.Line Coaches Ltd	£71,250.00
Prentice Westwood Ltd	£146,482.00
R.W. Sneddon	£391,595.70
Tayforth Travel	£93,480.00
W.A.V.E.	£149,760.00
<b>£4,041,360.72</b>	

## **FALKIRK COUNCIL**

**Subject: DEVELOPING SCOTLAND'S YOUNG WORKFORCE**  
**Meeting: INFORMATION BULLETIN**  
**Date: 17 DECEMBER 2014**  
**Author: DIRECTOR OF DEVELOPMENT SERVICES**

### **1.0 INTRODUCTION**

- 1.1 This report provides a summary of the recent Wood Commission report 'Developing Scotland's Young Workforce' and its implications for the operation of employability activity in the Falkirk Council area.

### **2.0 BACKGROUND**

- 2.1 The Commission for Developing Scotland's Young Workforce (DSYW) chaired by Sir Ian Wood was set up in January 2013 to consider:

1. Creation of a high quality intermediate vocational education and training system,
2. How to achieve better connectivity and co-operation between education and the world of work,
3. How to develop real partnership between employers and education.

- 2.2 The Commission produced a report, 'Education Working For All' published on 3 June 2014. The report focuses on a range of areas including vocational education pathways starting in schools, career education and work experience, modern apprenticeships, college education, involvement of employers in education, youth recruitment, support for young disabled people and support for care leavers. The report covers young people up to 24 yrs of age albeit there is a specific focus is on 14 – 19 year olds.

- 2.3 The report contains 39 wide ranging recommendations and if fully implemented, this programme will change the way that young people are helped into training, further and higher education and employment. Annex 1 provides full details of the recommendations and commentary on the current position of the council in progressing the recommendations. The programme contributes to the Scottish Government's ambition to support job creation, reindustrialise the economy and deliver faster sustainable economic growth and sits within the Youth Employment Strategy, a refresh of which will be published by the Scottish Government shortly.

- 2.4 The programme aims to contribute to the achievement of the Scottish Government's National Outcomes set out in the National Performance Framework:

- We live in a Scotland that is the most attractive place for doing business in Europe
- We are better educated, more skilled and more successful, renowned for our research and innovation.
- Our young people are successful learners, confident individuals, effective contributors and responsible citizens
- We have tackled the significant inequalities in Scottish society

- 2.5 Whilst there are specific performance measures agreed as part of the implementation of the programme the headline outcomes contained in the report are summarised in Table 1 below:

**Table 1 – Programme Outcomes**

<p><b>All 363 secondary schools in a long term partnership with employers within 3 years</b></p> <ul style="list-style-type: none"><li>• <b>The quality of work experience and career guidance to be significantly enhanced – all school pupils to receive work experience and career guidance by 2020.</b></li><li>• <b>An additional 5,000 Modern Apprenticeship places at level 3 and above by 2020 with potential for further growth beyond that.</b></li><li>• <b>60% of school leavers not attaining Highers to leave school with meaningful industry relevant vocational qualifications by 2020.</b></li><li>• <b>Scotland’s unemployment rate to reduce to the average youth unemployment rate of the 5 best performing European countries by 2020. At current rates and population size, this should take youth unemployment down by around 30,000.</b></li></ul>
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### **3.0 NATIONAL MODEL OF GOVERNANCE**

- 3.1 A National Advisory Group (NAG) chaired jointly by Scottish Government and COSLA has been established as well as a Programme Board to provide strategic direction, scrutiny and support. The Board includes leaders from industry, further education, schools and includes representation from ADES and COSLA. The Programme Board will be the main engine for driving forward the work to implement the Commission’s recommendations. The programme will be delivered through five programme teams – called Change Themes highlighted in table 2 below.

- 3.2 There are also a number of cross-cutting themes:

- Digital Services – Ensuring we maximise the use of technology and digital systems;
- STEM – Ensuring we develop a coherent approach to the promotion of courses, careers and skills in Science, Technology, Engineering and Mathematics;
- Quality – Ensuring a coherent quality framework across all learning;
- Communications – Ensuring the necessary awareness, interest among parents, carers, young people, employers and stakeholders to encourage young people to make informed choices about learning and future careers; and
- Equality & Diversity – Ensuring we improve the equality of participation and outcome for young people from different protected characteristic groups.



**Table 2 – Change Themes**

<b>Change Theme</b>	<b>Area of Activity/Responsibility</b>
<b>Change Theme 1 Broad General Education</b>	An industry influenced focus on employability within Curriculum for Excellence broad general education through career education in schools, careers advice and Teacher Education.
<b>Change Theme 2 Senior Phase</b>	Sets out clear vocational pathways, starting in the senior phase that lead to industry recognised qualifications. These are to be achieved through the creation of senior phase vocational pathways along with interventions to support re-engagement and measuring attainment across academic and vocational routes.
<b>Change Theme 3 Colleges</b>	The college system is to be fully focused on employability and responding to industry's skills needs at the local, regional and national levels - to be achieved for example through focusing college outcome agreements, higher level skills/STEM and meeting labour market demands.
<b>Change Theme 4 Modern Apprenticeships</b>	Apprenticeship opportunities for young people are to achieve a flexible set of qualifications up to and including degree level while in work. Illustrative projects to achieve this are higher level MAs targeted on economic growth, Science Technology Engineering and Maths (STEM), access to apprenticeships and pre-apprenticeship training.
<b>Change Theme 5 Employers</b>	Developing an industry-led infrastructure focussed on delivering a step change in employers' behaviour as active participants in and consumers of education. Aims for greater employer engagement with education and significantly increase the recruitment of young people.

- 3.3 Plans for each of the five change themes have been produced. COSLA has emphasised that it is crucial that existing local government partnership structures are not damaged or duplicated by any new structures potentially drawn up, particularly in relation to local employability partnership structures that are working well and that currently benefit from local flexibilities. It will also be important that other partnership structures that exist and function well in business engagement are not weakened but instead built upon.

#### **4.0 IMPLEMENTING RECOMMENDATIONS AT A LOCAL LEVEL**

- 4.1 Falkirk Council has invested significantly in providing support for young people into work. Falkirk schools are currently delivering vocational pathways through mainstream school based education and through schools college collaborative provision but are restricted by resources, expertise and accommodation. Falkirk Council also has an existing best practice approach to delivering pre apprenticeship programmes linked to the nationally accredited Falkirk Employability Award. It is worth noting that much of the direction of travel nationally has been modelled on the tried and tested approaches developed in Falkirk.
- 4.2 As shown in Appendix 1, many of the recommendations support work that is already underway within Falkirk and in principle many of the recommendations should help strengthen existing activities. It is recognised that local government has a key strategic role in considering and taking forward implementation plans. To assist in developing an approach, the following three key actions were agreed by partners for the Falkirk area:
- Mapping of existing activities against the recommendations and Change Theme actions identifying best practice, potential areas of weakness and duplication, current and future resource requirements to help formulate a local action plan.



This process will include LEP partners SDS, DWP, Third Sector as well as the Council and College reps. The review process should result in key recommendations which can be taken forward to the Community Planning Partnership.

- ii. Partners to engage with Scottish Government and/or other partners to ensure coercing with actions at national level.
  - iii. Connections to be made with Stirling and Clackmannanshire Councils to discuss the Forth Valley regional approach to invest in youth (up to 24yrs) with a view to accessing resources to deliver the anticipated outcomes via a mutually beneficial operating framework, role and remit
- 4.3 COSLA, SLAED and ADES have presented a local government view nationally that the programme plan needs to build upon what is already in place and shown to work at the local level especially if the interactions and independencies between change themes are to be taken fully into account.
- 4.4 There is a reference to regional approaches throughout the recommendations and Falkirk Council via SLAED and COSLA has maintained that these should be local as far as possible if they are to be meaningful and effective. The focus should be based on local geographies consistent with local authorities ultimately reporting via CPPs. This is of specific importance if Single Outcome Agreements are to reflect the national performance framework revisions proposed to reflect the key performance indicators contained within the Programme.
- 4.5 It has been acknowledged that many local businesses are already engaged in providing opportunities for young people. There has been particular success in this work in the Falkirk area. This approach can be further developed within a Forth Valley approach, building on our existing relationships and experience. This way forward has been agreed by Forth Valley College, Stirling and Clackmannanshire Councils in response to the proposal to establish industry led Invest in Youth Regional Groups.
- 4.6 The launch of Falkirk Connected provides a public sector one door approach for employers. It is an ideal vehicle to take forward most of the employer engagement activity at a local level. This is essential to ensure alignment, common standards and appropriate recognition of other work based activities to guarantee that employers receive a well connected and aligned service. This will be specifically important in a context of an all age employability provision which may arise as a result of the submissions to the Smith Commission.
- 4.7 The national action plan will have a number of consequences for the delivery of employability services and work is now underway with partners to develop the local response. This aims to provide a Falkirk and Forth Valley framework in which to deliver improved outcomes for Falkirk's young workforce.
- 4.8 The Scottish Government has allocated £12 million to the early implementation of the report and £5.5m has been distributed as follows:
- Piloting Foundation and Advanced apprenticeships; developing the careers advisory service and addressing gender segregation and assisting young disabled people and minority groups into training and employment programmes;
  - Establishment of 6 local employer partnerships; and
  - Developing capacity at Education Scotland to be more focused on supporting young people towards work.

- 4.9 COSLA has requested that the residual £6.5m is allocated to local government and we would be seeking a proportionate share of this and related funding. Clearly there are concerns about the capacity to commit funds in the existing financial year.
- 4.10 A further £16m has been agreed for 2015/16 and clarification is currently awaited on the potential allocation of this money and the scope for Falkirk Council to access any additional resources.

## **5.0 CONCLUSION**

- 5.1 The work of the Smith Commission has provided a thorough review of the measures required to develop Scotland's young workforce. It is helpful that the report accords with much of the approach currently adopted in the Falkirk area. The approach at national level will be driven forward by the agreed action plan taking forward the 39 recommendations. Whilst some aspects will be business as usual in Falkirk, there are some recommendations and actions that will influence policy and service delivery over the 7 year period of the programme and will have an impact on the future curriculum and post school employability programmes. In the Falkirk area, the Local Employability Partnership/CPP and the Council are well placed to deliver a better aligned support for young people. Further work is underway to develop this approach and to take advantage of the outcomes of the work of the Smith Commission.

Pp

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Director of Development Services  
Date: 5 November 2014

## **LIST OF BACKGROUND PAPERS**

1. 'Education Working For All' published on 3 June 2014, a full copy of the final report with its 39 recommendations can be found online at <http://www.scotland.gov.uk/Publications/2014/06/4089>

Any person wishing to inspect the background papers listed above should telephone Falkirk 01324 504446 and ask for Pamela Smith

## Developing Scotland's Young Workforce

The recommendations of the Commission's final report that are of particular interest to the Council are outlined below, with an outline of current work underway in the Falkirk area.

### SCHOOLS

**Recommendation 1:** Pathways should start in the senior phase which, lead to the delivery of industry recognised vocational qualifications alongside academic qualifications. These pathways should be developed and delivered in partnership with colleges and, where necessary, other training providers. Their delivery should be explicitly measured and published alongside other school performance indicators.

This recommendation concerns pathways into vocational education and widening opportunity for pupils to study industry recognised qualifications (national certificates (NC) and higher national certificates (HNC) while in the senior phase of school (S4-S6). It suggests pupils could study, as part of their education, NCs from S4 onward, and where appropriate progress onto an HNC in S5 and S6 alongside academic qualifications. It also suggests that within the senior phase, young people should also have the opportunity to study other industry qualifications, and commence training and education which is relevant to, and contributes to a Modern Apprenticeship (MA). The report suggests that young people could complete aspects of learning relevant to a MA before leaving school, thereby freeing their future time for more on the job training. The Commission views this as a good preparation for a Modern Apprenticeship.

The report also recommends that staff resources should be committed to co-ordinating vocational education in the senior phase, liaison with colleges and the promotion of college education and apprenticeships to pupils and parents.

There is ongoing work within schools and in partnership with Forth Valley College such as the HNC Programme, the SCOTS (Schools College Opportunities Training Programme) and with the Employment and Training Unit developing vocational pathways.

**Recommendation 2:** A focus on preparing all young people for employment should form a core element of the implementation of Curriculum for Excellence with appropriate resource dedicated to achieve this. In particular local authorities, Skills Development Scotland and employer representative organisations should work together to develop a more comprehensive standard for careers guidance which should reflect the involvement of employers and their role and input.

The second recommendation focuses on the Curriculum for Excellence and preparation of pupils for the senior phase. It suggests that by S3, all pupils should have an understanding of the process of finding, applying and successfully getting a job. It recommends that teachers should receive training as part of their initial teacher training to help deliver career education before and after S4.

This aligns with the SQA Unit of building your employability skills which is part of the Falkirk Employability Award.

It additionally suggests that schools should have dedicated resources focused on developing partnership activities with business and industry, with the aim of providing meaningful work experience opportunities and careers advice. This is currently being discussed to ensure alignment with post school employer engagement activity via Falkirk Connected.

**Recommendation 3:** A modern standard should be established for the acceptable content and quality of work experience, and guidelines should be made available to employers. This should be developed by Education Scotland in partnership with employer bodies and Skills Development Scotland. This should involve input from young people. Work experience should feature in the Senior Phase Benchmarking Tool and in Education Scotland school inspections.

There are a number of practical issues with the recommendations 1 and 2 which will undoubtedly require resources to implement – some flexibility will also be necessary to ensure that the needs of individual learners can be met appropriately.

Recommendation 2 and 3 highlights issues around employer engagement and work experience this requires an early alignment via the Employability Partnership to ensure a strategic and connected approach – “Falkirk Connected”. The development of a work experience standard is welcome and builds on the work of the Falkirk Employability award. However, the work experience Standard should not only be developed for application in school but for an all age client group.

## **COLLEGES**

### **Regional Outcome Agreements**

**Recommendation 4:** Colleges’ key role in the development of Scotland’s young workforce should be recognised and managed through Regional Outcome Agreements (ROA).

### **Focus On Employment**

**Recommendation 5:** The new regional colleges should have a primary focus on employment outcomes and supporting local economic development. This should be underpinned by meaningful and wide ranging partnerships with industry and should be at the forefront of Regional Outcome Agreements and their measurement.

There needs to be a more structured process for developing ROAs. College provide one aspect to developing skills for industry there is also a large private sector training base as well as the third sector. The ROA should be the basis for starting to determine curriculum content but the local economic strategies/and skills plans should be key drivers.

### **School and College Partnerships**

**Recommendation 6:** A commitment to supporting the development of Scotland's young workforce through the enhancement of vocational education pathways should feature prominently in the National Performance Framework, Community Plans and College Regional Outcome Agreements

This recommendation concerns the co-ordination of activity between local authorities, regional college boards and national Government. It is this section that gets closest to dealing with the question of where resource will be found to fund the changes proposed. The section acknowledges that there will be additional costs in the transition toward meaningful vocational opportunities in schools in partnership with colleges.

It suggests that a three year transition period will be necessary, during which Scottish Government, local authorities and regional college board should work together to reach agreement on costs. The report argues that costs would be justified by improvement in outcomes that should flow from the reforms.

It does not seem likely that colleges will agree to shoulder the entire financial burden for the implementation of the recommendations. Therefore there is likely to be resource implications for local authorities. The report makes clear that they see a role for staff in schools at co-ordinating the delivery of vocational education with colleges. This at the very least would cost local authorities money. Quantifying the level of resources required, and identifying where the funding will be found from, will therefore need some further careful consideration with Government.

### **Modern Apprenticeships**

**Recommendation 7:** Modern Apprenticeships should be aligned with the skills required to support economic growth

There is a question over how much of the liaison with employers should sit with SDS Education Scotland and where some of this sits with Business Gateway and Scottish Enterprise. In Falkirk there are currently some mature methods of engaging with employers and these must be sustained.

### **Access and Higher Level Opportunities**

**Recommendation 8:** Development of Modern Apprenticeship access processes and progression pathways should be prioritised.

How this recommendation fits with the foundation apprenticeships and pre apprenticeships delivered in and post school has still to be determined. There will be implications for ensuring and appropriate fit between senior phase and post school employability programmes. In the Falkirk area, a large number of the MAs are delivered by private training providers and their role in delivering against these programmes is unclear. More work will be required in this area.

### **Quality Assurance**

**Recommendation 11:** Employability must be a key focus within Education Scotland's work to support and quality assure the delivery of education. To support this, Education Scotland must work more closely with business organisations and their members to ensure that their work is underpinned by an understanding of industry's needs and expectations.

Recommendation 11 sets out that Education Scotland should add employability as a key part of its performance improvement work, and should build a relationship with business and industry organisations. There is a question over how Education Scotland achieves this whilst conducting its work on other areas of the curriculum.

### **Science, Technology, Engineering and Maths**

**Recommendation 12:** A focus on STEM should sit at the heart of the development of Scotland's Young Workforce.

Recommendation 12 focuses on science, technology, engineering and maths (STEM) and the role of Education Scotland in quality improvement. The Commission report recommends that local authorities and colleges should make STEM subjects a priority within their vocational education. Further, it suggests a portion of Modern Apprenticeships should be dedicated to further STEM education and training. The recommendations relating to STEM have their merits and given its focus on chemicals and engineering, are particularly important in Falkirk but they have to be viewed within the wider curriculum. It will be crucial to look at increased job opportunities as the value of the sector does not always result in additional jobs or entry level jobs.

### **More Choices, More Chances**



**Recommendation 13:** Support for young people at risk of disengaging from education and for those who have already done so should focus on early intervention and wide ranging, sustained support. This should relate to labour market demand and should be focused on helping young people engage on the labour market relevant pathways that we have highlighted.

Recommendation 13 of the report focuses on More Choices, More Chances – the policy that is intended to help young people who have become disengaged from education and training. This section of the report is quite short in comparison to others, which is in part because the focus of the Commission is not on young people furthest from the workplace, but those who have an aspiration to learn but perhaps lack the opportunity. The targeting and co-ordination of support for disengaged young people is a central part of the work of opportunities for all activity in Falkirk and how we deliver varied and multiple options for hard to reach groups is a key consideration.

This recommendation also deals with Activity agreements which are currently used, with some success, to get young people over 16 who have left school and have effectively ‘dropped out’ back into education, training or employment. This area of activity needs careful review if provision was to be extended to those of statutory school age.

This is a key area for Local Authorities in any preventative approach and will also feature highly in the equalities measures for specific communities and priority groups.

### **Regional Invest in Youth Groups**

**Recommendation 14:** The Scottish Government should support the creation of regional industry-led invest in Youth groups across Scotland to provide leadership and a single point of contact and support to facilitate engagement between employers and education.

The Scottish Government have indicated that the formation of each group should be specific to a geographic region and ideally should be a group currently established and involved in related activity. Therefore, regions could be identified pragmatically taking account of local authority areas, college regions and already existing Regional Groups who have strong potential to deliver the services. Forth valley is an obvious region re the College, NHS, Business Gateway. However the creation of an industry led - invest in youth regional approach should not duplicate or damage the existing local partnership structures currently in place. Falkirk Connected provides an ideal brand and mechanism locally and this approach can be aggregated across the 3 LA areas to create a bottom up approach avoiding a centralised imposition of new and unnecessary structures. There is scope for Falkirk to lead a Forth Valley pathfinder bid to be an early implementer of this approach.

### **Business and Industry Partnership with Schools**

**Recommendation 15:** Businesses across Scotland should be encouraged and supported to enter into 3-5 year partnerships with secondary schools. Every secondary school in Scotland and its feeder primaries should be supported by at least one business in a long-term partnership.

**Recommendation 16:** Scotland's leading industry sector groups and companies should be encouraged to work with the Scottish College for Educational Leadership to develop a programme to provide emerging school staff leaders with a wide ranging understanding of industry and careers

**Recommendation 17:** Employers and national industry sector groups should form partnerships with regional colleges to ensure course content is industry relevant and full advantage is taken of work based learning and employment opportunities.