

AGENDA ITEM

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Title/Subject: Market Facilitation Plan 2020-2023

Meeting: Integration Joint Board

Date: 5 April 2019

Submitted By: Chief Officer

Action: For Decision

1. INTRODUCTION

- 1.1. As part of the Strategic Planning process, each Health and Social Care Partnership is required to publish a [Market Facilitation Plan](#) (MFP). The Integration Joint Board (IJB) agreed the 2016-2019 MFP in August 2016.
- 1.2. The purpose of this report is to update the Board on some of the key outcomes delivered by the 2016-2019 MFP. The report also seeks the Board's approval to extending the 2016-2019 MFP and the timetable to support the publication of a 2020-2023 plan.
- 1.3. Market facilitation means commissioners working closely with providers, supported people, carers and their internal colleagues (procurement, legal and financial) to encourage the flourishing of a sustainable, effective range of providers and types of support in an area

2. RECOMMENDATION

The Integration Joint Board is asked to:

- 2.1. note the content of the report;
- 2.2 agree to extend the 2016-2019 Market Facilitation Plan, which is due to conclude August 2019, to March 2020 and
- 2.3 approve the proposed timetable for publishing a 2020-2023 Market Facilitation Plan by 1 April 2020.

3. BACKGROUND

- 3.1 The Falkirk IJB Strategic Plan 2019–2022 references the development of a Market Facilitation Plan (MFP), as a means of giving the Partnership a good understanding of the current levels of need and demand, in order to help support and shape the market going forward.



- 3.2 The MFP is the process by which strategic commissioners seek to influence and shape the market to ensure that there is a diverse range of affordable provision to deliver effective outcomes for people and meet the needs of the population now and in the future.
- 3.3 Market Facilitation is a key aspect of the strategic commissioning cycle, encompassing a range of activities to promote the successful development of services to meet the needs of the local population effectively. These activities should be supported by the development of an accurate picture of local need.

4. 2016-2019 MARKET FACILITATION PLAN PROGRESS

- 4.1. To date a total of 4 large-scale events, attended by just around 200 delegates, have been held to engage with the market to share strategic commissioning intentions, to inform discussion about new models of provision and to gauge feedback from the marketplace on our plans. These in particular helped shape new contracting arrangements for care at home, community care and adult residential services.
- 4.2. Regular quarterly forums for specific provider markets continue to be held. These are smaller scale meetings to engage with the wider market place to discuss change and how this may impact on specific sectors of the market. This approach, for example, provided the platform upon which we were able to engage the market to implement and sustain the payment of the Scottish Living Wage to all carers.
- 4.3 Monthly drop-in sessions for local providers from all sectors of the market place have been established. This is an opportunity for existing and new local providers to meet with commissioners on a more informal basis to discuss ideas and gain clarity on any issues specific to their organisation. These sessions are also opportunities for providers to seek advice and support around their development plans to ensure these fit with the Partnership's direction of travel. These sessions shall support us increase the volume of services commissioned from locally based providers.
- 4.4 Direct engagement with providers and working groups with different providers, as and when required, have been held. These facilitate the development and realisation of new models of service provision. This level of engagement has, for example, supported home care colleagues engage with providers to review medication policies. It was also instrumental in helping to remodel processes to develop the discharge to assess service, reduce delayed discharges from hospital and explore new models of provision to seek to reduce out of area adult care home placements.

5. 2020–2023 MARKET FACILITATION PLAN

- 5.1. The current MFP has supported the Falkirk Integrated Strategic Plan 2016-2019 and the Carers Strategy by giving the Partnership a good understanding of levels of service demand. This has helped shape the market going forward. The 2020-2023 MFP will similarly be structured to ensure it fully supports the Falkirk Integrated Strategic Plan 2019–2022 and the Carers Strategy.
- 5.2. It is also crucial that the MFP is adapted to reflect the outcomes of the work to develop a Medium Term Financial Plan (MTFP) for the Partnership. The MTFP will set out the overall resources available to the Partnership to support delivery of the Strategic Plan. The aim of the MTFP is to ensure a more robust approach to financial planning, allowing co-ordination between service transformation and annual budgets.
- 5.3. The 2016-2019 MFP was subject to wide ranging consultation. In order to establish a meaningful co-productive approach, it is essential that all stakeholders are fully engaged in the preparation and publication of the new plan.
- 5.4. To support consultation we have identified some of the key messages and implications for some stakeholder groups (Table 1). This will help ensure the MFP reflects the views of stakeholders.

<p>Table 1: Market facilitation means commissioners working closely with providers, supported people, carers and their internal colleagues (procurement, legal and financial) to encourage the flourishing of a sustainable, effective range of providers and types of support in an area.</p>	
<p>Implications for:</p>	
<p>Partnership</p>	<p>Need to develop an accurate picture of local need and markets. Achieve a balance of quality of support, value for money and positive risk enablement that is appropriate and sustainable</p> <p>Create Collaborate partnerships to stimulate the local economy, maximise opportunities for local people and increase the range of support available for smaller providers and promote outcome based commissioning and decision making.</p>
<p>Third Sector</p>	<p>The Plan will help improve understanding of what care and support is required and consequently assist providers to meet demand.</p> <p>It will assist organisations to build on their knowledge of local needs in order to develop new activities and services. It will also give organisations the opportunities to share their knowledge and innovations with commissioners.</p>
<p>Other independent sector</p>	<p>Those interested in local business development and social enterprise can learn about new opportunities in the market, explore how to enter the social care and support market and thereby offer innovative ideas and solutions for commissioners and users of services.</p>

Individuals and communities	<p>People can access a variety of creative support options. This will help people, their families and carers exercise greater choice and control.</p> <p>It will help individuals become proactive in shaping their own support solutions. Services are planned and led locally in a way that is engaged with the community.</p>
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- 5.5. The proposed timeline for consultation and reporting for a revised MFP, to be published by 1 April 2020, is noted below. The Board is asked to approve the proposed process and timescales.

Table 2

Market Facilitation Plan Publication Schedule			April 2019	May to Aug. 2019	Sept. 2019	Oct. 2019 to Jan.2020	Feb. or March 2020	April 2020
MILESTONE	START	END						
Integration Joint Board	5 April 2019	-						
Stakeholder Engagement	May 2019	Sept. 2019						
Health and Social Care Providers Forum	Sept. 2019	-						
Amendments to Plan following Stakeholder engagement	Oct. 2019	Jan. 2020						
Plan Approved by IJB	Feb. 2020	Mar. 2020						
Publication of 2020-23 Market Facilitation Plan	1 April 2020	-						

- 5.6. The proposed timeline aligns the MFP to cover financial years 2020 to 2023. This will support us ensure that the revision of the 2016-2019 MFP fully reflects emerging issues from the development of the new Strategic Plan, the agreement of the MTFP and ongoing work regarding service review and transformation. The development of the plan will be supported by the Strategic Planning Group through engagement with them as a key stakeholder group.
- 5.7. Pending the development of the new plan, the Board are asked to extend the period of the existing 2016–2019 MFP, which is due to conclude in August 2019, to March 2020.

6. CONCLUSIONS

The report sets out some of the outcomes from the 2016-2019 Market Facilitation Plan and seeks approval to publish a revised 3 year plan by 1 April 2020.

Resource Implications

Planning and Performance capacity will be required from Falkirk Council and NHS Forth Valley to support the review process, engagement and consultation and refresh of the 2016–2019 Market Facilitation Plan.

Impact on IJB outcomes and priorities

The report relates to the review of the Market Facilitation Plan and will help ensure the partnership is continuing to work towards local outcomes and priorities.

Legal & Risk Implications

Health and Social Care integration, as set out in the Public Bodies (Joint Working) (Scotland) Act 2014 requires that each Integration Authority prepares a Strategic Plan. The Market Facilitation Plan is a core annex to the Strategic Plan.

Consultation

Engagement and consultation will be undertaken through the review process, but is not required for this report.

Equalities Assessment

An EPIA will be undertaken through the review process, but is not required for this report.

Approved for submission by: Patricia Cassidy, Chief Officer

Author – David McGhee, Head of Procurement & Housing Property

Date: 6 March 2019

List of Background Papers:

2016–2019 Market Facilitation Plan