

FALKIRK COUNCIL

**Subject: PROVISION OF CARE AT HOME & HOUSING SUPPORT SERVICE
AS PART OF A FRAMEWORK AGREEMENT
(C/N: SW/024/09)**

Meeting: POLICY AND RESOURCES COMMITTEE

Date: 13TH JANUARY 2009

Author: DIRECTOR OF SOCIAL WORK SERVICES

1. INTRODUCTION

- 1.1 Care at Home and Housing Support Services are currently purchased from an approved provider list. To ensure compliance with current procurement legislation and support better and more consistent procurement practice a formal tendering process to establish a contract for Care at Home and Housing Support Services was initiated on the 28th October 2008.
- 1.2 A paper outlining the reasons for undertaking this tender exercise was presented to the Housing & Social Work Committee on 1st April 2008 and a second paper was presented on 2nd September 2008, covering the details on how the tender would operate and the associated timescales.
- 1.3 The contract approach is structured to emphasise quality of service and to support continuity in the delivery of existing care packages both for the service provider and the service user. The contract will be a framework agreement and is for an initial period of two years from 6th April 2009 to 31st March 2011. The contract includes an option to extend the framework agreement for a further two year period from 1st April 2011 to 31st March 2013.
- 1.4 Seventy-three companies notified their interest to tender for Care at Home and Housing Support Services to Falkirk Council as part of a Framework Agreement. Completed tenders were to be returned by Wednesday 3rd December 2008.

2. TENDERS RECEIVED

- 2.1 Forty-eight compliant tenders were received by the due date and opened in accordance with Standing Order 11.2 relating to contracts. The tendered prices ranged from £9.71/hour to £23.15/hour for the different types of service including Basic Care at Home, Personal Care, Extended Personal Care, Respite Care and Housing Support.
- 2.2 Following a detailed evaluation, tenders were selected which offered Best Value across the full range of services required. The tenders selected are detailed at Appendix 1.

- 2.3 Funding for this contract is within Social Work Service's Home Care budget and Housing Support (formerly Supporting People) budget and the estimated annual spend on the contract is £7,500,000. The contract will fix prices for the initial two years, from 6th April 2009 to 31st March 2011.
- 2.4 The combination of the fixed price along with the opportunities afforded by the new contracting structure will deliver cost savings of approximately £400,000 per year, which will assist us in addressing the current overspend on externally purchased Care at Home – 2008/09 overspend projection is £1.9m. Contracting for Care at Home and Housing Support Services has delivered efficiencies and will support the budget planning process.
- 2.5 A key achievement of this procurement exercise is that efficiencies are being achieved with no disruption to the care people already receive. The objective of continuity of care for service-users and providers has been achieved. All current approved providers, who submitted tenders, have been accepted onto the framework and the establishment of the contract, on the 6th April 2009. This means that all current service users should not be required to change their care provider.

3. CONTRACT MONITORING AND UPDATE

- 3.1 Contract mobilisation will take place during January to March 2009 to ensure that providers are prepared for the contract start date. As part of this the Service will put in place a Contract Management Framework which will clarify monitoring arrangements.
- 3.2 A report will be brought to Housing and Social Work Committee in November 2009 to update members on the first six months of the operation of the new contracting arrangements.

4. RECOMMENDATIONS

- 4.1 In accordance with Standing order 6.2(iv) that the Committee approves acceptance of the tenders submitted as detailed in Appendix 1 with an estimated annual spend of approximately £7,500,000 in respect of a Framework Agreement for the Provision of Care at Home and Housing Support Service to Falkirk Council from 6th April 2009 to 31st March 2011.
- 4.2 The Committee agrees that a further report is submitted to the Housing & Social Work Committee in November 2009, to provide information on the first six months of activity under the Framework Agreement.

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DIRECTOR OF SOCIAL WORK SERVICES

Date: 23rd December 2009
Contact Officer: Des McCart

Ext: 6499

LIST OF BACKGROUND PAPERS

1. * Tender documents
* Item not for publication on the grounds that it involves the disclosure of exempt information as defined in, paragraph 10 of part 1 of Schedule 7A of the Local Government (Scotland) Act 1973.
2. H&SW Committee paper. 1st April 2008. *Tender for externally purchased Care at Home services*
3. H&SW Committee paper. 2nd September 2008. *Tender for the provision of Care at Home services*

Appendix 1

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FRAMEWORK AGREEMENT FOR THE PROVISION OF CARE AT HOME & HOUSING SUPPORT SERVICE

Company	Location
1st Homecare Ltd	Falkirk
Advanced Care Services	Larbert
Allied Healthcare Group Limited	Staffordshire
Alzheimer Scotland	Stenhousemuir
Ark Housing Association Ltd	Grangemouth
Autism Initiatives	Edinburgh
Barony Housing Association	Falkirk
Bield Housing Association Ltd.,	Glasgow
Braes Homecare Ltd	Grangemouth
Capability Scotland	Edinburgh
Care Solutions	Glasgow
Carewatch Forth	Stirling
Carr-Gomm Scotland	Edinburgh
Choices Community Care Services Ltd.	Livingston
Community Integrated Care	Baillieston
Crossroads Caring Scotland	Larbert
Dalriada Homecare Ltd	Bo'ness
Denovan Care	Denny
Elite HomeCarers	South Queensferry
ENABLE Scotland (LTW)	Glasgow
Extended Personal Care`	Torrance
Falkirk & District Association for Mental Health	Falkirk
Grangemouth Carers Ltd	Grangemouth
Hanover (Scotland) Housing Association Limited	Edinburgh
Hazelhead Homecare Ltd	Carluke
HRM Homecare Services Ltd	Prestwick
Independent Living Services	Alloa
Key Housing Association	Falkirk
LinkLiving Ltd	Falkirk
Loretto Care	Glasgow
Margaret Blackwood Housing Association	Edinburgh
Margarot Forrest	Falkirk
Medico Nursing & Homecare	Perth
Montana Home Care Ltd	Falkirk
Penumbra	Larbert
PSS	Kirkintilloch
Real Life Options	Cupar
Rowan Alba Limited	Edinburgh
SACRO	Falkirk
Scot Home Care	Falkirk
Scottish Association for Mental Health	Falkirk
Stoneywood Care Services Ltd	Denny
TACT (Scotland)	Paisley
The Action Group	Edinburgh

Company	Location
The Richmond Fellowship Scotland	Stepps
The Scottish Society for Autism	Alloa
Unique Care Solutions	Bathgate
Wymondley Co Ltd	Falkirk
YMCA Glasgow	Glasgow

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FRAMEWORK AGREEMENT FOR THE PROVISION OF CARE AT HOME & HOUSING SUPPORT SERVICE

Number of companies who tendered for contract.	Forty-nine tenders received and all are being recommended for acceptance onto the framework.
Details of local companies receiving, requesting or invited to tender.	See above
Details of local companies excluded from tender at evaluation process and reasons.	N/A
Details of local companies awarded contract/included in framework agreement.	See above
Current Contractor(s)	
Anticipated tender value based on known prices/rates (e.g. RPI)	£15,000,000 over the two years (i.e. £7.5m per annum)
Awarded contract value	
How current and tendered costs compare.	